Bao Viet Securities JSC 72 Tran Hung Dao - Hoan Kiem - Hanoi

CORPORATE BALANCE SHEET AS AT 31 March 2018

| | | Closing balance | Opening balance |
|---|---------|-------------------|-------------------|
| ASSETS | | | |
| A. CURRENT ASSETS | 100 | 5,207,451,558,841 | 1,740,895,200,763 |
| I. Financial assets | 110 | 5,205,088,864,307 | 1,739,579,063,830 |
| Cash and cash equivalents | 111 | 3,654,849,873,686 | 228,383,433,703 |
| 1.1 Cash | 111.1 | 3,503,340,986,425 | 10,261,178,967 |
| 1.2. Cash equivalents | 111.2 | 151,508,887,261 | 218,122,254,736 |
| 2. Financial assets at fair value through profit or loss | 112 | 171,696,774,960 | 181,752,087,610 |
| 3. Held - to - maturity investments | 113 | 36,530,525,617 | 136,889,897,791 |
| 4. Loans | 114 | 1,152,325,142,408 | 1,116,594,118,657 |
| 5. Available for sale | 115 | 118,170,322,497 | 110,657,472,497 |
| 6. Allowance for depreciations of financial assets and mortage assets | 116 | (65,600,496,199) | (67,944,728,883) |
| 7. Account receiables | 117 | 1,038,324,500 | 10,486,522,115 |
| 7.1 Sales of financial assets receivables | 117.1 | | |
| 7.2 Accrual dividend and interest Receivables | 117.2 | 1,038,324,500 | 10,486,522,115 |
| 7.2.1 Due dividends and interests receivables | 117.3 | | |
| in which: Bad receivables of due dividends and interests | 117.3.1 | | |
| 7.2.2 Expected receivables of dividends and interests not yet due | 117.4 | 1,038,324,500 | 10,486,522,115 |
| 8. Prepaid to suppliers | 118 | 6,040,852,126 | 6,821,181,789 |
| 9. Services receivables | 119 | 5,101,942,674 | 4,377,685,224 |
| 10. Internal receivables | 120 | | |
| 11. Trading errors receivables | 121 | | |
| 12. Other receivables | 122 | 140,836,831,737 | 27,462,643,026 |
| 13. Allowance for receivables | 129 | (15,901,229,699) | (15,901,229,699) |
| II. Other current assets | 130 | 2,362,694,534 | 1,316,136,933 |
| 1. Advance payments | 131 | 919,957,310 | 514,547,275 |
| 2. Office goods | 132 | 224,669,251 | 212,376,870 |
| 3. Short-term prepaid expenses | 133 | 1,218,067,973 | 571,512,788 |
| 4. Short-term Mortgage, Guarantee deposits | 134 | | 17,700,000 |
| 5. Deductible VAT | 135 | | |
| 6. Taxes and receivables from the State | 136 | | |
| 7. Other current assets | 137 | | |
| 8. Government bond repos trading | 138 | | |
| 9. Provision for impairment of short-term assets | 139 | | |
| B. FIXED ASSETS | 200 | 463,188,776,469 | 458,059,245,909 |
| I. Long-term receivables | 210 | 383,160,115,796 | 374,219,253,495 |
| 1. Long-term receivables | 211 | | |
| 2. Investments | 212 | 411,368,765,250 | 402,029,253,495 |
| 2.1 Held - to - maturity investments | 212.1 | 217,416,115,450 | 212,817,544,895 |

| 2.2 Investment in Subsidiaries | 212.2 | | |
|--|-------|-------------------|-------------------|
| 2.3 Investment in Joint Ventures | 212.3 | | |
| 2.4 Other long-term investment | 212.4 | 193,952,649,800 | 189,211,708,600 |
| 3. Provision for impairment of non-current assets | 213 | (28,208,649,454) | (27,810,000,000) |
| II. Fixed Assets | 220 | 13,814,301,665 | 14,135,215,848 |
| 1. Tangible fixed assets | 221 | 10,792,165,404 | 11,280,768,544 |
| - Historical cost | 222 | 35,157,903,288 | 34,689,380,288 |
| - Accumulated Depreciation | 223a | (24,365,737,884) | (23,408,611,744) |
| - Fixed asset valuation at fair value | 223b | (= ', , ,) | (,,, |
| 2. Finance lease assets | 224 | | |
| - Historical cost | 225 | | |
| - Accumulated Depreciation of Finance lease | 226a | | |
| '- Finance lease asset valuation at fair value | 226b | | |
| 3. Intangible fixed assets | 227 | 3,022,136,261 | 2,854,447,304 |
| - Historical cost | 228 | 13,956,101,090 | 13,542,101,090 |
| - Accumulated Amortization | 229a | (10,933,864,829) | (10,687,653,786) |
| '- Intangible fixed asset valuation at fair value | 229b | | |
| III. Investment property | 230 | | |
| - Historical cost | 231 | | |
| - Accumulated Depreciation | 232a | | |
| ' - Investment property valuation at fair value | 232b | | |
| IV. Construction in progress | 240 | | |
| V. Other long-term receivables | 250 | 66,214,359,008 | 69,704,776,566 |
| 1. Long-term Mortgage, Guarantee deposits | 251 | 1,152,476,115 | 1,152,476,115 |
| 2. Long-term Prepaid Expenses | 252 | 45,061,882,893 | 47,393,820,391 |
| 3. Deferred Tax Assets | 253 | | |
| 4. Payment for the Settlement support fund | 254 | 20,000,000,000 | 21,158,480,060 |
| 5. Other long-term receivables | 255 | | |
| VI. Allowances for long-term receivables depreciation | 260 | | |
| TOTAL ASSETS | 270 | 5,670,640,335,310 | 2,198,954,446,672 |
| C. LIABILITIES | 300 | 3,934,616,695,367 | 500,850,839,962 |
| I. Current liabilities | 310 | 3,922,930,385,677 | 490,044,251,418 |
| 1. Short-term borrowings and loans from finance lease | 311 | | 89,985,675,489 |
| 1.1 Short-term borrowings | 312 | | 89,985,675,489 |
| 1.2 Short-term Loans from finance lease | 313 | | |
| 2. Short-term borrowings for finance | 314 | | |
| 3. Short-term convertible bond | 315 | | |
| 4. Short-term issued bond | 316 | | |
| 5. Borrowings for the Settlement support fund | 317 | | |
| 6. Payment for securities trading expenses | 318 | 4,662,099,943 | 3,786,996,811 |
| 7. Payment for trading error of fiancial assets | 319 | | |
| 8. Short-term Accounts Payable | 320 | 1,650,897,900 | 10,713,515,474 |
| 9. Short-term advance payments from buyers | 321 | 2,686,300,000 | 2,961,300,000 |
| 10. Tax Payables & Payables to Government | 322 | 13,710,075,535 | 14,357,264,044 |
| 11. Payment for employees | 323 | 28,136,974,333 | 48,317,200,787 |

| 12. Payment for employees welfare | 324 | 1,468,361,596 | 909,202,166 |
|--|--------|-------------------|-------------------|
| 13. Short-term payables expeneses | 325 | 2,134,063,477 | 3,348,624,774 |
| 14. Short-term internal payables | 326 | | |
| 15. Short-term unrealized turnover | 327 | | |
| 16. Short-term received Guarantee Deposits | 328 | | |
| 17. Other Short-term payables | 329 | 3,625,131,506,571 | 95,975,685,774 |
| 18. Short-term Allowance | 330 | | |
| 19. Bonus and welfare fund | 331 | 4,135,615,403 | 5,893,515,403 |
| 20. Government bond repos trading | 332 | 239,214,490,619 | 213,795,270,696 |
| II. Long-term liabilities | 340 | 11,686,309,690 | 10,806,588,544 |
| 1. Long-term Accounts Payable | 341 | | |
| 1.1 Long-term borrowings | 342 | | |
| 1.2 Long-term Loans from finance lease | 343 | | |
| 2. Long-term borrowing and debt | 344 | | |
| 3. Long-term convertible bond | 345 | | |
| 4. Long-term issued bond | 346 | | |
| 5. Long-term payment for suppliers | 347 | | |
| 6. Provision for long-term payables | 348 | | |
| 7. Long-term expenses | 349 | | |
| 8. Long-term Internal Payables | 350 | | |
| 9. Long-term unrealized turnover | 351 | | |
| 10. Long-term received Guarantee Deposits | 352 | | |
| 11. Other long-term payables | 353 | | |
| 12. Long-term Allowance | 354 | | |
| 13. Investor protection fund | 355 | | |
| 14. Deferred Tax Liabilities | 356 | 11,6868,309,690 | 10,806,588,544 |
| 15. Science and Technology Development Fund | 357 | | |
| A. Owner's equity | 400 | 1,736,023,639,943 | 1,698,103,606,710 |
| I. Owner's equity | 410 | 1,736,023,639,943 | 1,698,103,606,710 |
| 1. Business capital | 411 | 1,332,095,854,220 | 1,332,095,854,220 |
| 1.1 Contributed capital | 411.1 | 722,339,370,000 | 722,339,370,000 |
| a. Common stock | 411.1a | 722,339,370,000 | 722,339,370,000 |
| b. Preferred stock | 411.1b | | |
| 1.2 Surplus capital | 411.2 | 610,253,166,720 | 610,253,166,720 |
| 1.3 Conversion option to bonds | 411.3 | | |
| 1.4 Other capital | 411.4 | | |
| 1.5 Treasury shares | 411.5 | (496,682,500) | (496,682,500) |
| 2. Revaluation differences on Assets | 412 | 34,512,635,294 | 25,455,682,334 |
| 3. Foreign exchange differences | 413 | | |
| 4. Reserve fund for supplementing charter capital | 414 | 29,538,463,475 | 29,538,463,475 |
| 5. Allowance for financial and professtional risks | 415 | 29,538,463,475 | 29,538,463,475 |
| 6. Other funds | 416 | | |
| 7. Retained earnings | 417 | 310,338,223,479 | 281,475,143,206 |
| 7.1 Realized earnings | 417.1 | 316,392,860,127 | 282,922,223,792 |
| | | (0.054.000.040) | (4.447.000.500) |
| 7.2 Unrealized earnings | 417.2 | (6,054,636,648) | (1,447,080,586) |

| II. Other resources and funds | 420 | | |
|--------------------------------------|-----|-------------------|-------------------|
| TOTAL LIABILITIES AND OWNER'S EQUITY | 440 | 5,670,640,335,310 | 2,198,954,446,672 |

OFF BALACE SHEET ITEMS

A. ASSETS OF SECURITIES COMPANY AND MANAGED ASSETS ACCORDING TO COMMITMENTS

| | | Ending balance | Opening balance |
|--|-----|-----------------|-----------------|
| 1. Leased fixed assets | 001 | - | - |
| 2. Pledged valuable papers | 002 | - | - |
| 3. Mortgaged assets | 003 | - | - |
| 4. Bad debt written off | 004 | 390,400,000 | 390,400,000 |
| 5. Foreign currencies | 005 | - | - |
| 6. Outstanding shares | 006 | 72,200,145 | 72,200,145 |
| 7. Treasury shares | 007 | 33,792 | 313,792 |
| 8. Financial assets listed/ registered for trading at VSD of the company | 008 | 106,451,190,000 | 140,592,400,000 |
| 9. Financial assets deposited at VSD and not yet traded | 009 | 3,000,220,000 | 3,000,010,000 |
| 10. Financial assets awaiting receipt | 010 | 367,200,000 | 3,291,200,000 |
| 11. Financial assets used to correct trading errors | 011 | - | - |
| 12. Financial assets not yet deposited at VSD | 012 | 124,357,310,000 | 184,357,310,000 |
| 13. Financial assets under rights enjoyment | 013 | - | - |

B. ASSETS AND ITEMS ALLOCATED BACK TO MANAGED ASSETS ACCODING TO COMMITMENTS WITH CUSTOMERS

| | | Closing balance | Opening balance |
|---|-------|--------------------|--------------------|
| 1. Customer's financial assets listed/ registered for trading at VSD of the company | 021 | 26,747,018,180,000 | 30,439,112,740,000 |
| a. Tradable financial assets | 021.1 | 25,836,598,800,000 | 29,358,257,520,000 |
| b. Financial assets under transfer restriction | 021.2 | 301,824,110,000 | 285,187,700,000 |
| c. Mortgaged financial assets | 021.3 | 379,508,510,000 | 614,951,120,000 |
| d. Isolated or suspended financial assets | 021.4 | - | - |
| e. Financial assets awaiting for settlement | 021.5 | 229,086,760,000 | 180,723,400,000 |
| f. Financial assets awaiting for lending | 021.6 | - | - |
| 2. Customer's financial assets deposited at VSD and not yet traded | 022 | 14,321,310,000 | 38,277,500,000 |
| a. Financial assets deposited at VSD and not yet traded, transferable | 022.1 | 4,660,310,000 | 14,209,440,000 |
| b. Financial assets deposited at VSD and not yet traded, transfer restricted | 022.2 | 9,661,000,000 | 24,068,060,000 |
| c. Financial assets deposited at VSD and not yet traded, mortgaged | 022.3 | - | - |
| d. Financial assets deposited at VSD and not yet traded, isolated and suspended | 022.4 | - | - |
| 3. Customer's financial assets awaiting receipt | 023 | 186,541,910,000 | 266,557,800,000 |
| 4. Financial assets used to correct trading errors of investors | 024.a | - | - |
| 5. Undeposited financial assets of investor at Vietnam Securities Depository Center | 024.b | 2,439,322,700,000 | 2,149,322,700,000 |
| 5. Customer's financial assets under rights enjoyment | 025 | - | - |
| 6. Customer's Deposits | 026 | 657,149,367,520 | 737,314,588,699 |

| 6.1 Deposits to securities brokerage activity | 027 | 306,411,553,318 | 415,638,533,838 |
|--|-------|-----------------|-----------------|
| 7.2 Deposits for securities trading collection | | 348,509,314,280 | 318,869,139,597 |
| 7.3 Deposits for clearing and settlement activities | 029 | - | - |
| a. Domestic Investor's deposits for clearing and settlement activities | 029.1 | - | - |
| b. Foreign Investor's deposits for clearing and settlement activities | 029.2 | - | - |
| 7.4 Deposits of securities issuers | 030 | 2,228,499,922 | 2,806,915,264 |
| 8. Payable to customer of Deposits for securities trading under management of stock company | 031 | 644,376,493,018 | 725,721,558,367 |
| 8.1 Payable to domestic customer of Deposits for securities trading under management of Stock company | 031.1 | 642,433,831,036 | 724,601,017,157 |
| 8.2 Payable to foreign customer of Deposits for securities trading under management of stock company | 031.2 | 1,942,661,982 | 1,120,541,210 |
| 9. Payable to issuer | 032 | 4,396,733,860 | 3,158,667,760 |
| 10. Receivables from /Payables to customers for error of financial asset transaction | 033 | - | - |
| 11. Payables of investors relating to financial assets trading errors | 034 | _ | - |
| 12. Payables of dividend, principle and interest of bonds | 035 | 8,376,140,642 | 8,434,362,572 |

INCOME STATEMENT ENDED 31 MARCH 2018

| I. REVENUE | | Quarter 1/2018 | Quarter 1/2017 | Accumulation Q1/2018 | Accumulation Q1/2017 |
|--|------|-----------------|-----------------|-------------------------|-------------------------|
| 1.1 Gains from Financial assets at fair value through profit or loss (FVTPL) | 01 | 35,345,145,067 | 10,239,735,807 | 35,345,145,067 | 10,239,735,807 |
| a. Gains from sale of financial assets | 01.1 | 14,347,912,430 | 3,047,149,409 | 14,347,912,430 | 3,047,149,409 |
| b. Revaluation differences on financial assets through profit or loss | 01.2 | 20,335,810,737 | 6,997,650,470 | 20,335,810,737 | 6,997,650,470 |
| c. Dividend, interests from FVTPL | 01.3 | 661,421,900 | 194,935,928 | 661,421,900 | 194,935,928 |
| 1.2 Gains from Held - to - maturity investments | 02 | 5,807,798,381 | 8,855,008,159 | 5,807,798,381 | 8,855,008,159 |
| 1.3 Gains from loans and receivables | 03 | 30,953,564,646 | 20,819,613,017 | 30,953,564,646 | 20,819,613,017 |
| 1.4 Gains from financial assets available for sale (AFS) | 04 | 698,749,000 | 1,560,860,900 | 698,749,000 | 1,560,860,900 |
| 1.5 Gains from derivative tools | 05 | | | | |
| 1.6 Revenue from brokeage | 06 | 49,878,120,998 | 46,294,937,606 | 49,878,120,998 | 46,294,937,606 |
| 1.7 Revenue from securities underwriting, securities Registrar | 07 | 207,933,195 | 700,000,000 | 207,933,195 | 700,000,000 |
| 1.8 Revenue from consultancy | 08 | | | | |
| 1.09 Revenue from securities depository | 09 | 1,335,131,575 | 1,192,885,868 | 1,335,131,575 | 1,192,885,868 |
| 1.10 Revenue from financial advisory services | 10 | 1,589,022,727 | 878,181,817 | 1,589,022,727 | 878,181,817 |
| 1.11 Revenue from other activities | 11 | 119,702,779 | 171,991,533 | 119,702,779 | 171,991,533 |
| TOTAL REVENUE (20 = 01>11) | 20 | 125,935,168,368 | 90,713,214,707 | 125,935,168,368 | 90,713,214,707 |
| II. EXPENSE FOR OPERATING ACTIVITIES | | | | | |
| 2.1 Loss from Financial assets at fair value through profit or loss (FVTPL) | 21 | 29,231,344,953 | 8,438,736,020 | 29,231,344,953 | 8,438,736,020 |
| a. Loss from sale of financial assets | 21.1 | 2,903,461,060 | 1,275,423,273 | 2,903,461,060 | 1,275,423,273 |
| Revaluation differences on financial assets through profit or loss | 21.2 | 26,327,883,893 | 7,163,312,747 | 26,327,883,893 | 7,163,312,747 |
| c. Expenses for purchase of FVTPL | 21.3 | | | | |
| 2.2 Loss from Held - to - maturity investments | 22 | | | | |
| 2.3 Expenses for interests, loss from loans and receivables | 23 | | | | |
| 2.4 Loss from sale of assets available for sale (AFS) | 24 | (1,945,583,230) | (1,120,748,786) | (1,945,583,230) | (1,120,748,786) |
| 2.5 Loss from derivative tools | 25 | | | | |
| 2.6 Expenses for proprietary dealing | 26 | 379,760,439 | 291,118,736 | 379,760,439 | 291,118,736 |
| 2.7 Expenses for brokeage | 27 | 37,587,201,855 | 29,116,158,560 | 37,587,201,855 | 29,116,158,560 |
| 2.8 Expenses for securities underwriting, securities Registrar | 28 | | | | |
| 2.9 Expenses for consultancy | 29 | | | | |
| 2.10 Expenses for securities depository | 30 | 3,159,137,403 | 2,603,202,808 | 3,159,137,403 | 2,603,202,808 |
| 2.11. Costs of financial advisory services | 31 | 2,371,099,652 | 1,207,891,889 | 2,371,099,652 | 1,207,891,889 |

| 2.12 Expenses for other activities | 32 | 1,648,301,540 | 1,565,223,304 | 1,648,301,540 | 1,565,223,304 |
|---|-------|-----------------|----------------|-----------------|----------------|
| In which: Expenses for trading errors | 33 | | | .,, | |
| TOTAL EXPENSE | 40 | 72,431,262,612 | 42,101,582,531 | 72,431,262,612 | 42,101,582,531 |
| III. REVENUE FOR FINANCING ACTIVITIES | | | | | |
| 3.1 Foreign exchange rate differences | 41 | | | | |
| 3.2 Revenue, receivalbes from dividends, interest in the period | 42 | 4,763,429,623 | 2,771,829,958 | 4,763,429,623 | 2,771,829,958 |
| 3.3 Gains from investment in associates | 43 | | | | |
| 3.4 Other revenue | 44 | | | | |
| Total | 50 | 4,763,429,623 | 2,771,829,958 | 4,763,429,623 | 2,771,829,958 |
| I.V EXPENSE FOR FINANCING ACTIVITIES | | | | | |
| 4.1 Foreign exchange rate differences | 51 | | | | |
| 4.2 Interest expenses | 52 | 4,174,403,026 | 1,878,744,911 | 4,174,403,026 | 1,878,744,911 |
| 4.3 Losses from investment in associates | 53 | | | | |
| 4.4. Provision for reduction in long- term investments | 54 | | | | |
| 4.5 Other expense | 55 | | | | |
| 5. Profit/Loss in joint-ventures | 56 | | | | |
| Total (60 = 51->56) | 60 | 4,174,403,026 | 1,878,744,911 | 4,174,403,026 | 1,878,744,911 |
| V. Sale expenses | 61 | | | | |
| VI. General and administration expenses | 62 | 18,704,741,294 | 18,228,284,099 | 18,704,741,294 | 18,228,284,099 |
| VII. OPERATING RESULTS | 70 | 35,388,191,059 | 31,276,433,124 | 35,388,191,059 | 31,276,433,124 |
| VIII. OTHER EXPENSES AND REVENUE | | | | | |
| 8.1 Other revenue | 71 | | 9,090,909 | | 9,090,909 |
| 8.2 Other expenses | 72 | 120,970,000 | 107,840,800 | 120,970,000 | 107,840,800 |
| Total | 80 | (120,970,000) | (98,749,891) | (120,970,000) | (98,749,891) |
| IX. Accounting profit (loss) before tax | 90 | 35,267,221,059 | 31,177,683,233 | 35,267,221,059 | 31,177,683,233 |
| 9.1 Realized earnings | 91 | 41,259,294,215 | 31,343,345,510 | 41,259,294,215 | 31,343,345,510 |
| 9.2 Unrealized earnings | 92 | (5,992,073,156) | (165,662,277) | (5,992,073,156) | (165,662,277) |
| X. Income tax payables | 100 | 6,404,140,786 | 5,787,028,286 | 6,404,140,786 | 5,787,028,286 |
| 10.1 Current enterprise income tax | 100.1 | 7,788,657,880 | 5,787,028,286 | 7,788,657,880 | 5,787,028,286 |
| 10.2 Deferred enterprise income tax | 100.2 | (1,384,517,094) | | (1,384,517,094) | |
| XI. Accounting profit (loss) after tax | 200 | 28,683,080,273 | 25,390,654,947 | 28,683,080,273 | 25,390,654,947 |
| XII. GAINS/LOSSES AFTER TAX | 300 | | | | |
| 12.1 Gains/Losses from Revaluation differences on assets available for sale | 301 | 9,056,952,960 | 1,648,510,000 | 9,056,952,960 | 1,648,510,000 |
| 12.2 Other Gains/Losses from Invesement on Associates | 302 | | | | |
| 12.3 Gains/Losses from Revaluation differences on financing derivatives tools | 303 | | | | |
| 12.4 Gains/Losses from Foreign | 304 | | | | |

| exchange rate differences | | | | | |
|---|-----|---------------|---------------|---------------|---------------|
| Total net profit | 400 | 9,056,952,960 | 1,648,510,000 | 9,056,952,960 | 1,648,510,000 |
| XIII. Net profit per common stock | 500 | | | | |
| 13.1 Earning per share (VND/share) | 501 | 400 | 352 | 400 | 352 |
| 13.2 Diluted earning per share (VND/share) | 502 | | | | |

CASH FLOW STATEMENT ENDED 31 MARCH 2018

| I. Cash flows from operating activities | | For the 3- months period ended 3 Mar2018 | For the 3- months period ended 31 Mar20167 |
|--|-------|--|--|
| 1. Payments for purchase of financial assets | 1 | (4,569,299,206,732) | (1,936,491,129,205) |
| 2. Receipts from sale of financial assets | 2 | 4,652,273,638,887 | 2,245,230,917,385 |
| 3. Payment to the Settlement support fund | 3 | - | - |
| 4. Receipts from dividends | 4 | 657,621,700 | 5,805,035,000 |
| 5. Receipts from interests | 5 | 49,563,397,470 | 43,540,530,948 |
| 6. Payment for interest on operating activities | 6 | (118,748,220) | (827,485,084) |
| 7. Payment to suppliers | 7 | (11,130,649,040) | (8,080,577,789) |
| 8. Payment for tax on operating activities | 8 | (41,353,640,899) | (26,365,283,114) |
| 9. Payments for trading expenses | 9 | (28,255,120,277) | (16,923,107,861) |
| 10. Other income from operating | 10 | - | - |
| 11. Other payment for operating | 11 | 5,154,695,323,109 | 2,981,629,554,693 |
| 12. Other payments from operating activities | 12 | (1,711,320,480,526) | (2,870,686,813,173) |
| Net cash from operating activities | 20 | 3,495,730,135,472 | 326,831,641,800 |
| II. Net cash flows from investing activities | | | |
| 1. Acquisition of fixed assets and other long-term assets | 21 | (690,420,000) | - |
| 2. Proceeds from sale of fixed assets and other long-term assets | 22 | - | - |
| 3. Payment for Investments in associates | 23 | - | - |
| 4. Proceeds from investments in subsidiaries, | 24 | - | - |
| joint ventures, affilaiates and other entities 5. Interest and dividend received from long-term financial investment | 25 | - | - |
| Net cash from investing activities | 30 | (690,420,000) | |
| III. Net cash from financing activities | 50 | (000,420,000) | _ |
| 1. Proceeds from issuance of stock and receipt of | | | |
| capital contributed | 31 | - | - |
| Payments to owner for capital contributed, payments to acquire or redeem the treasury shares | 32 | - | - |
| 3. Principals | 33 | 21,516,820,883 | 2,206,504,813,671 |
| 3.1 Borrowings for Settlement Support Fund | 33.1 | | - |
| 3.2 Other borrowings | 33.2 | 21,516,820,883 | 2,206,504,813,671 |
| 3.3. Other receipt | 33.2b | | - |
| 4. Payments of principal | 34 | (90,090,096,372) | (2,270,518,751,286) |
| 4.1 Payment to the Settlement support fund | 34.1 | - | - |
| 4.2 Payments of principal for financial assets | 34.2 | - | - |
| 4.3 Other payments of principal | 34.3 | (90,090,096,372) | (2,270,518,751,286) |
| Other payments of principal | 34.3a | - | - |
| Payment to Repo market | 34.3b | - | - |
| 5. Payments of financial lease | 35 | _ | - |
| 6. Dividends, profits paid to shareholders | 36 | - | - |
| Net cash from financing activities | 40 | (68,573,275,489) | (64,013,937,615) |
| IV. Net cash of the year | 50 | 3,426,466,439,983 | 262,817,704,185 |
| V. Cash and cash equivalent at opening balance | 60 | 228,383,433,703 | 117,958,400,723 |
| Cash | 61 | 10,261,178,967 | 7,450,071,427 |
| Cash equivalents | 62 | 218,122,254,736 | 110,508,329,296 |
| Effects of changes in foreign exchange rate | 63 | - | - |
| VI. Cash and cash equivalent at closing balance | 70 | 3,654,849,873,686 | 380,776,104,908 |
| Cash | 71 | 3,503,340,986,425 | 6,525,570,773 |
| Cash equivalent | 72 | 151,508,887,261 | 374,250,534,135 |
| Effects of changes in foreign exchange rate | 73 | - | - |

CASH FLOW ON BROKERAGE, INVESTMENT TRUST ACTIVITIES ENDED 31 MARCH 2018 (Direct method)

| | | For the 3- months period ended 3 Mar2018 | For the 3- months period ended 31 Mar2018 |
|--|----|--|---|
| I.Cash from brokerage, trust activities | | | |
| 1.Cash from sale securities brokerage for customers | 01 | 25,495,784,826,008 | 19,109,009,841,223 |
| 2.Payment for purchase of securities brokerage for customers | 02 | (19,860,155,657,900) | (20,320,791,843,455) |
| 3.Cash from sale trust securities brokerage for customers | 03 | - | - |
| 4.Payment for purchase trust securities for customers | 04 | - | - |
| 5. Receipt from Fund for Settlement Support borrowing | 05 | - | - |
| 6. Payment for Fund for Settlement Support borrowing | 06 | - | - |
| 7.Receipt of deposit for securities trading settlement of Customer | 07 | 10,713,404,492,558 | 9,915,101,787,653 |
| 8.Receipt of Customer's deposit for investment trust activities | 08 | - | - |
| 9.Payment for customer securities depository | 09 | (939,435,740) | (1,260,985,475) |
| 10.Receipt from securities trading errors | 10 | - | - |
| 11.Payment for securities trading errors | 11 | - | - |
| 12.Receipt from issuer | 12 | 2,977,690,010,856 | 907,838,345,950 |
| 13.Payment for issuer | 13 | (2,975,833,674,986) | (895,291,552,238) |
| 14. Receipt from brokerage and trust activities | 14 | 19,521,216,687,358 | 18,034,806,883,320 |
| 15. Payment for brokerage and trust activities | 15 | (35,951,332,469,333) | (26,545,831,660,989) |
| Increase/Decrease net cash | 20 | (80,165,221,179) | 203,489,815,989 |
| II.Cash and Cash equivalent of Customer at opening of period | 30 | 737,314,588,699 | 482,807,490,320 |
| Cash in bank at opening balance | 31 | 737,314,588,699 | 482,807,490,320 |
| Customer's Deposits for securities trading under management of securities company | 32 | 415,638,533,838 | 160,686,058,057 |
| Customer's total Deposits for securities trading | 33 | - | - |
| Deposits for clearing and settlement of securities trading | 34 | 318,869,139,597 | 308,360,826,219 |
| Deposit of issuer | 35 | 2,806,915,264 | 13,760,606,044 |
| Cash equivalent | 36 | - | - |
| Effects of changes in foreign exchange rate | 37 | - | - |
| III.Cash and Cash equivalent of Customer at end of period | 40 | 657,149,367,520 | 686,297,306,309 |
| Cash in bank at closing balance | 41 | 657,149,367,520 | 686,297,306,309 |
| Customer's Deposits for securities trading under management of securities company | 42 | 306,411,553,318 | 195,531,001,192 |
| Customer's total Deposits for securities trading | 43 | 348,509,314,280 | 480,533,746,333 |
| Deposits for clearing and settlement of securities trading | 44 | | |
| Deposit of issuer | 45 | 2,228,499,922 | 10,232,558,784 |
| Cash equivalent | 46 | - | - |
| Effects of changes in foreign exchange rate | 47 | | |