

# **Bao Viet Securities Joint Stock Company**

Interim financial statements of Head Office

30 June 2018



# Bao Viet Securities Joint Stock Company

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# Bao Viet Securities Joint Stock Company

## GENERAL INFORMATION

### THE COMPANY

Bao Viet Securities Joint Stock Company ("the Company") is a joint-stock company established in Vietnam under Incorporation Licence No. 4640/GP-UB dated 1 October 1999 by the Hanoi People's Committee, Business Licence No. 01/GPHDKD dated 26 November 1999 by the State Securities Commission and Amended Certificate of Securities Operating License No.01/GPHDKD, which was granted under Decision No. 36/GPĐC-UBCK dated 02 August 2017 issued by the State Securities Commission.

As at 30 June 2018, the Company's Head Office is located at floors 2 and 3, 72 Tran Hung Dao Street, Hoan Kiem District, Hanoi and its Ho Chi Minh branch is located at Bao Viet Building, No. 233, Dong Khoi Street, District 1, Ho Chi Minh City.

### BOARD OF DIRECTORS

Members of the Board of Directors during the period and at the date of this report are:

Mr. Dau Minh Lam	Chairman	Appointed on 12 May 2016
Mr. Le Van Binh	Member	Appointed on 15 April 2015
Mr. Nguyen Anh Tuan	Member	Appointed on 12 May 2016
Mr. Nhu Dinh Hoa	Member	Appointed on 15 April 2015
Mr. Nguyen Hong Tuan	Member	Appointed on 27 June 2017
Mr. Nguyen Quang Hung	Member	Appointed on 27 June 2017

### BOARD OF SUPERVISION

Members of the Board of Supervision during the period and at the date of this report are:

Mr. Nguyen Xuan Hoa	Head of the Board	Appointed on 15 April 2015
Mr. Hoang Giang Binh	Member	Appointed on 15 April 2015
Ms. Nguyen Thi Thanh Van	Member	Appointed on 15 April 2015

### MANAGEMENT

Members of the Management during the period and at the date of this report are:

Mr. Nhu Dinh Hoa	Chief Executive Officer	Reappointed on 5 May 2017
Mrs. Nguyen Thi Thanh Thuy	Deputy Chief Executive Officer	Reappointed on 14 July 2016
Mr. Vo Huu Tuan	Deputy Chief Executive Officer cum Director of Ho Chi Minh Branch	Reappointed on 5 May 2017

### LEGAL REPRESENTATIVE

The legal representative of the Company during the period and at the date of this report is Mr. Nhu Dinh Hoa - Chief Executive Officer.

### AUDITORS

The auditors of the Company are Ernst & Young Vietnam Limited

# Bao Viet Securities Joint Stock Company

## REPORT OF MANAGEMENT

Management of Bao Viet Securities Joint Stock Company ("the Company") is pleased to present its report and the interim financial statements of Head Office of the Company for the six-month period ended 30 June 2018.

### MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE

Management of the Company is responsible for the interim financial statements of Head Office of each financial period which give a true and fair view of the interim financial position of the Company's Head Office and of the interim results of its operations, its interim cash flows and its interim changes in equity for the period. In preparing those interim financial statements of Head Office, management is required to:

- ▶ select suitable accounting policies and then apply them consistently;
- ▶ make judgements and estimates that are reasonable and prudent;
- ▶ state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the interim financial statements; and
- ▶ prepare the interim financial statements of Head Office on the going concern basis unless it is inappropriate to presume that the Company will continue its business.

Management of the Company is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the interim financial position of the Company's Head Office and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Company's Head Office and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying interim financial statements of the Company's Head Office for the six-month period ended 30 June 2018.

### STATEMENT BY MANAGEMENT

Management of the Company does hereby state that, in its opinion, the accompanying interim financial statements of the Company's Head office give a true and fair view of the interim financial position of the Company's Head Office as at 30 June 2018 and of the interim results of its operations, its interim cash flows and its interim changes in equity for the six-month period then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, accounting regulations and guidance applicable to securities companies and statutory requirements relevant to preparation and presentation of interim combined financial statements.

For and on behalf of Management:



Mr. Nhữ Đình Hoa  
Chief Executive Officer

Hanoi, Vietnam

13 August 2018



Reference: 60758149/20378388/LR-TSC

## **REPORT ON REVIEW OF INTERIM FINANCIAL STATEMENTS OF THE COMPANY'S HEAD OFFICE**

**To: The Shareholders of  
Bao Viet Securities Joint Stock Company**

We have reviewed the accompanying interim financial statements of Head Office of Bao Viet Securities Joint Stock Company ("the Company"), as prepared on 13 August 2018 and set out on page 5 to 66 which comprise the interim financial position of Head Office as at 30 June 2018, the interim income statement of Head Office, the interim cash flow statement of Head Office and the interim statement of changes in equity of Head Office for the six-month period then ended and the notes thereto.

### ***Management's responsibility***

The Company's management is responsible for the preparation and fair presentation of the interim financial statements of Head Office in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, accounting regulations and guidance applicable to securities companies and statutory requirements relevant to preparation and presentation of interim financial statements of Head Office, and for such internal control as management determines is necessary to enable the preparation and presentation of the interim financial statements of Head Office that are free from material misstatement, whether due to fraud or error.

### ***Auditors' responsibility***

Our responsibility is to express a conclusion on the interim financial statements of Head Office based on our review. We conducted our review in accordance with Vietnamese Standard on Review Engagements No. 2410 - Review of Interim Financial Information Performed by the Independent Auditor of the Entity.

A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.


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### **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements of Head Office do not give a true and fair view, in all material respects, of the interim financial position of the Company's Head Office as at 30 June 2018, and of the interim results of its operations of Head Office, its interim cash flows of Head Office and its interim changes in equity of Head Office for the six-month period then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, accounting regulations and guidance applicable to securities companies and the statutory requirements relevant to preparation and presentation of interim financial statements.

### **Ernst & Young Vietnam Limited**



  
Trinh Hoang Anh  
Deputy General Director  
Audit Practising Registration  
Certificate No: 2071-2018-004-1

Hanoi, Vietnam

13 August 2018



INTERIM STATEMENT OF FINANCIAL POSITION OF HEAD OFFICE  
 as at 30 June 2018

Currency: VND

Code	ITEMS	Notes	30 June 2018	31 December 2017
<b>100</b>	<b>A. CURRENT ASSETS</b>		<b>3,506,906,934,946</b>	<b>1,728,825,461,137</b>
<b>110</b>	<b>I. Financial assets</b>		<b>3,505,170,549,065</b>	<b>1,728,232,703,791</b>
111	1. Cash and cash equivalents	5	1,538,018,034,117	1,247,912,940
111.1	a. Cash		1,538,018,034,117	1,247,912,940
112	2. Financial assets at fair value through profit and loss (FVTPL)	7.1	191,450,088,100	181,752,087,610
113	3. Held-to-maturity investment (HTM)	7.3	-	136,889,897,791
114	4. Loans	7.4	1,406,417,301,144	1,334,716,373,393
115	5. Available-for-sale investment (AFS)	7.2	110,100,592,497	110,657,452,497
116	6. Provision for impairment of financial assets and mortgage assets	7.6	(64,864,657,683)	(67,944,728,883)
117	7. Receivables	8	13,224,299,359	10,486,522,115
117.2	a. Receivables and accrued dividend and interest		13,224,299,359	10,486,522,115
117.4	- Undue accrued dividend and interest		13,224,299,359	10,486,522,115
118	8. Advances to suppliers	8	5,932,777,193	6,261,935,069
119	9. Receivables from services provided by the Company	8	4,202,385,537	1,909,574,110
120	10. Internal receivables	8	-	1,734,436,026
122	11. Other receivables	8	316,339,532,500	26,171,044,822
129	12. Provision for impairment of receivables	8	(15,649,803,699)	(15,649,803,699)
<b>130</b>	<b>II. Other current assets</b>	<b>9</b>	<b>1,736,385,881</b>	<b>592,757,346</b>
131	1. Advances		245,740,785	145,827,360
132	2. Office supplies, materials and tools		146,629,706	48,804,675
133	3. Short-term prepaid expenses		1,344,015,390	380,425,311
134	4. Short-term deposits, collaterals and pledges		-	17,700,000
<b>200</b>	<b>B. NON-CURRENT ASSETS</b>		<b>449,276,745,521</b>	<b>453,257,800,120</b>
<b>210</b>	<b>I. Long-term financial assets</b>		<b>376,979,201,167</b>	<b>374,219,253,495</b>
212	1. Investments		408,747,542,029	402,029,253,495
212.1	a. Held-to-maturity investments	7.3	214,354,492,229	212,817,544,895
212.4	b. Other long-term investments	7.2	194,393,049,800	189,211,708,600
213	2. Provision for impairment of long-term financial assets	7.6	(31,768,340,862)	(27,810,000,000)
<b>220</b>	<b>II. Fixed assets</b>		<b>11,021,890,305</b>	<b>12,372,520,444</b>
221	1. Tangible fixed assets	10	8,290,202,764	9,518,073,140
222	a. Cost		26,529,485,517	26,035,365,517
223a	b. Accumulated depreciation		(18,239,282,753)	(16,517,292,377)
227	2. Intangible fixed assets	11	2,731,687,541	2,854,447,304
228	a. Cost		13,956,101,090	13,542,101,090
229a	b. Accumulated amortisation		(11,224,413,549)	(10,687,653,786)
<b>250</b>	<b>III. Other non-current assets</b>		<b>61,275,654,049</b>	<b>66,666,026,181</b>
251	1. Long-term deposits, collaterals and pledges		278,036,475	273,036,475
252	2. Long-term prepaid expenses	12	40,997,617,574	45,234,509,646
254	3. Deposits to Settlement Assistance Fund	13	20,000,000,000	21,158,480,060
<b>270</b>	<b>TOTAL ASSETS</b>		<b>3,956,183,680,467</b>	<b>2,182,083,261,257</b>

INTERIM STATEMENT OF FINANCIAL POSITION OF HEAD OFFICE (continued)  
as at 30 June 2018

Currency: VND

Code	ITEMS	Notes	30 June 2018	31 December 2017
<b>300</b>	<b>C. LIABILITIES</b>		<b>2,211,031,879,051</b>	<b>489,979,532,708</b>
<b>310</b>	<b>i. Current liabilities</b>		<b>1,899,521,839,873</b>	<b>479,172,944,164</b>
311	1. Short-term borrowings and financial leases		-	89,985,675,489
312	a. Short-term borrowings		-	89,985,675,489
318	2. Payables for securities transactions	14	4,237,554,749	3,784,322,461
320	3. Short-term trade payables	15	1,071,043,212	8,939,933,407
321	4. Short-term advances from customers		1,013,000,000	1,538,300,000
322	5. Statutory obligations	16	7,593,138,208	11,323,934,691
323	6. Payables to employees		30,178,523,288	44,830,432,431
324	7. Employee benefits		206,013,763	52,898,704
325	8. Short-term accrued expenses	17	4,979,888,807	3,228,532,046
326	9. Short-term internal payables		125,448,833,932	-
329	10. Other short-term payables	18	1,501,037,813,044	95,800,128,836
331	11. Bonus and welfare fund		8,541,785,069	5,893,515,403
332	12. Payables under bonds repo agreements	19	215,214,245,801	213,795,270,696
<b>340</b>	<b>ii. Non-current liabilities</b>		<b>311,510,039,178</b>	<b>10,806,588,544</b>
346	1. Long-term bonds issued	20	300,068,425,102	-
356	2. Deferred tax liability	27.2	11,441,614,076	10,806,588,544
<b>400</b>	<b>D. OWNERS' EQUITY</b>		<b>1,745,151,801,416</b>	<b>1,692,103,728,549</b>
<b>410</b>	<b>i. Capital</b>	<b>21</b>	<b>1,745,151,801,416</b>	<b>1,692,103,728,549</b>
411	1. Share capital		1,332,095,854,220	1,332,095,854,220
411.1	a. Contributed capital		722,339,370,000	722,339,370,000
411.1a	- Ordinary shares		722,339,370,000	722,339,370,000
411.2	b. Share premium		610,253,166,720	610,253,166,720
411.5	c. Treasury shares		(496,682,500)	(496,682,500)
412	2. Difference from revaluation of assets at fair value	28	28,425,971,294	25,455,682,334
414	3. Charter capital supplementary reserve		29,538,463,475	29,538,463,475
415	4. Operational risk and financial reserve		29,538,463,475	29,538,463,475
417	5. Undistributed profit		325,553,048,952	275,475,265,045
417.1	- Realized profit after tax		339,952,836,109	276,922,345,631
417.2	- Unrealized profit		(14,399,787,157)	(1,447,080,586)
<b>440</b>	<b>TOTAL LIABILITIES AND OWNERS' EQUITY</b>		<b>3,956,183,680,467</b>	<b>2,182,083,261,257</b>



INTERIM STATEMENT OF FINANCIAL POSITION OF HEAD OFFICE (continued)  
as at 30 June 2018

**OFF-BALANCE SHEET ITEMS**

Code	ITEMS	Notes	30 June 2018	31 December 2017
	<b>A. ASSETS OF THE COMPANY AND ASSETS MANAGED UNDER AGREEMENTS</b>			
006	1. Outstanding shares (number of shares)		72,200,145	72,200,145
007	2. Treasury shares (number of shares)		33,792	33,792
008	3. The Company's Financial assets listed/registered at Vietnam Securities Depository centre ("VSD") (VND)	22.1	171,950,600,000	140,592,400,000
009	4. The Company's non-traded financial assets deposited at VSD (VND)	22.2	3,000,100,000	3,000,000,000
010	5. The Company's awaiting financial assets (VND)	22.3	50,000,000,000	3,291,200,000
012	6. The Company's financial assets which have not been deposited at VSD (VND)	22.4	126,686,470,000	184,357,310,000
	<b>B. ASSETS AND LIABILITIES MANAGED UNDER AGREEMENT WITH INVESTORS</b>			
021	1. Investors' financial assets listed/registered at VSD (VND)	22.5	24,452,345,110,000	25,057,970,660,000
021.1	a. <i>Unrestricted financial assets (VND)</i>		24,094,778,120,000	24,553,353,060,000
021.2	b. <i>Restricted financial assets (VND)</i>		244,058,220,000	230,611,690,000
021.3	c. <i>Mortgage financial assets (VND)</i>		47,464,850,000	170,371,000,000
021.5	d. <i>Financial assets awaiting settlement (VND)</i>		66,043,920,000	103,634,910,000

INTERIM STATEMENT OF FINANCIAL POSITION OF HEAD OFFICE (continued)  
as at 30 June 2018

**OFF-BALANCE SHEET ITEMS** (continued)

Code	ITEMS	Notes	30 June 2018	31 December 2017
	<b>B. ASSETS AND LIABILITIES MANAGED UNDER AGREEMENT WITH INVESTORS</b> (continued)			
022	2. Investors' non-traded financial assets deposited at VSD (VND)	22.6	9,362,840,000	9,027,320,000
022.1	a. <i>Unrestricted and non-traded financial assets deposited at VSD (VND)</i>		9,352,840,000	7,109,260,000
022.2	b. <i>Restricted and non-traded financial assets deposited at VSD (VND)</i>		10,000,000	1,918,060,000
023	3. Investors' awaiting financial assets (VND)		53,757,700,000	180,334,830,000
024b	4. Investor's financial assets which have not been deposited at VSD (VND)		2,439,322,700,000	2,149,322,700,000
026	5. Investors' deposits (VND)		707,005,311,830	446,113,733,436
027	a. <i>Investors' deposits for securities trading activities under the Company's management (VND)</i>	22.7	702,862,375,271	125,749,528,572
028	b. <i>Investors' synthesizing deposits for securities trading activities (VND)</i>	22.7	3,484,129,044	318,869,139,597
030	c. <i>Securities issuers' deposits (VND)</i>		658,807,515	1,495,065,267

INTERIM STATEMENT OF FINANCIAL POSITION OF HEAD OFFICE (continued)  
as at 30 June 2018

OFF-BALANCE SHEET ITEM (continued)

Code	ITEMS	Notes	30 June 2018	31 December 2017
	<b>B. ASSETS AND PAYABLES UNDER AGREEMENT WITH INVESTORS</b> (continued)			
	6. Payables for investors (VND)		707,005,311,830	446,113,733,436
031	6.1 Payables for investors' deposits for securities trading activities under the Company's management (VND)	22.8	697,346,817,203	435,622,961,891
031.1	- Domestic investors' deposits for securities trading activities under the Company's management (VND)		696,205,582,135	434,502,420,681
031.2	- Foreign investors' deposits for securities trading activities under the Company's management (VND)		1,141,235,068	1,120,541,210
032	6.2 Payables to securities issuers (VND)		1,136,147,346	2,099,064,746
035	6.3 Dividend, bond principal and interest payables (VND)		8,522,347,281	8,391,706,799



Ms. Vu Thi Thuy Linh  
Preparer  
Deputy Head of Financial  
Accounting Department



Ms. Nguyen Hong Thuy  
Approval  
Head of Financial  
Accounting Department




Mr. Nhu Dinh Hoa  
Approval  
Chief Executive Officer

Hanoi, Vietnam

13 August 2018



INTERIM INCOME STATEMENT OF HEAD OFFICE  
for the six-month period ended 30 June 2018

Currency: VND


Code	ITEMS	Notes	For the six-month period ended 30 June 2018	For the six-month period ended 30 June 2017
	<b>I. OPERATING REVENUE</b>			
01	1. Gain from financial assets at fair value through profit and loss (FVTPL)		62,573,304,816	23,337,150,553
01.1	a. Gain from disposal of financial assets at FVTPL	23.1	16,813,034,025	7,974,350,384
01.2	b. Gain from revaluation of financial assets at FVTPL	23.2	41,986,149,578	13,247,402,641
01.3	c. Dividend, interest income from financial assets at FVTPL	23.3	3,774,121,213	2,115,397,528
02	2. Gain from held-to-maturity investments (HTM)	23.3	10,811,418,987	15,705,060,981
03	3. Gain from loans and receivables	23.3	82,050,222,455	59,902,523,126
04	4. Gain from available-for-sale (AFS) financial assets	23.3	917,148,400	3,515,793,500
06	5. Revenue from brokerage services	23.4	46,826,747,238	89,380,297,856
07	6. Revenue from underwriting and issuance agency services	23.4	50,000	700,150,000
09	7. Revenue from securities custodian services	23.4	1,669,410,193	1,431,553,647
10	8. Revenue from financial advisory services	23.4	2,486,750,000	1,101,112,877
11	9. Revenue from other operating activities	23.4	364,352,253	214,540,825
<b>20</b>	<b>Total operating revenue</b>		<b>207,699,404,342</b>	<b>195,288,183,365</b>
	<b>II. OPERATING EXPENSES</b>			
21	1. Loss from financial assets at fair value through profit and loss (FVTPL)		(61,303,484,338)	(14,469,684,676)
21.1	a. Loss from disposal of financial assets at FVTPL	23.1	(6,257,081,481)	(3,238,821,419)
21.2	b. Loss from revaluation of financial assets at FVTPL	23.2	(55,046,402,857)	(11,230,863,257)
24	2. Provision expense for diminution in value and impairment of financial assets and doubtful debts and borrowing costs of loans	24	(878,269,662)	(2,666,349,440)
26	3. Expenses for proprietary trading activities		(744,105,239)	(581,469,818)
27	4. Expenses for brokerage services		(44,718,698,056)	(67,754,699,486)
30	5. Expenses for securities custodian services		(3,421,972,015)	(3,161,427,019)
31	6. Expenses for financial advisory services		(1,360,191,885)	(1,244,333,450)
32	7. Expenses for other operating activities		(2,707,548,385)	(2,499,918,804)
<b>40</b>	<b>Total operating expenses</b>		<b>(115,134,269,580)</b>	<b>(92,377,882,693)</b>
	<b>III. FINANCIAL INCOME</b>			
42	1. Received and accrued dividends, non-fixed interest income		7,927,580,794	5,625,745,151
<b>50</b>	<b>Total financial income</b>		<b>7,927,580,794</b>	<b>5,625,745,151</b>



INTERIM INCOME STATEMENT OF HEAD OFFICE (continued)  
for the six-month period ended 30 June 2018

Currency: VND

Code	ITEMS	Notes	For the six-month period ended 30 June 2018	For the six-month period ended 30 June 2017
	<b>IV. FINANCIAL EXPENSES</b>			
52	1. Borrowing cost		(7,566,480,582)	(3,339,207,336)
60	<b>Total financial expenses</b>		<b>(7,566,480,582)</b>	<b>(3,339,207,336)</b>
62	<b>V. GENERAL AND ADMINISTRATIVE EXPENSES</b>	25	<b>(30,962,991,974)</b>	<b>(30,986,035,322)</b>
70	<b>VI. OPERATING PROFIT</b>		<b>61,963,243,000</b>	<b>74,210,803,165</b>
	<b>VII. OTHER INCOME AND EXPENSES</b>			
71	1. Other income	26	118,454,545	9,090,909
72	2. Other expenses	26	(242,090,000)	(212,020,000)
80	<b>Net other loss</b>		<b>(123,635,455)</b>	<b>(202,929,091)</b>
90	<b>VIII. PROFIT BEFORE TAX</b>		<b>61,839,607,545</b>	<b>74,007,874,074</b>
91	1. Realized profit		74,899,860,824	71,991,334,690
92	2. Unrealized profit		(13,060,253,279)	2,016,539,384
100	<b>IX. CORPORATE INCOME TAX (CIT) EXPENSES</b>	27	<b>(11,666,166,600)</b>	<b>(14,281,084,418)</b>
100.1	1. Current CIT expense	27.1	(11,773,713,308)	(14,547,073,435)
100.2	2. Deferred CIT income	27.2	107,546,708	265,989,017
200	<b>X. PROFIT AFTER TAX</b>		<b>50,173,440,945</b>	<b>59,726,789,656</b>
300	<b>XI. OTHER COMPREHENSIVE INCOME AFTER TAX</b>	29	<b>2,970,288,960</b>	<b>1,601,959,680</b>
301	Gain from revaluation of AFS financial assets		2,970,288,960	1,601,959,680
400	<b>Total other comprehensive income</b>		<b>2,970,288,960</b>	<b>1,601,959,680</b>

  
Ms. Vu Thi Thuy Linh  
Preparer  
Deputy Head of Financial  
Accounting Department

Ms. Nguyen Hong Thuy  
Approval  
Head of Financial  
Accounting Department

Mr. Nhu Dinh Hoa  
Approval  
Chief Executive Officer

Hanoi, Vietnam

13 August 2018

INTERIM CASH FLOW STATEMENT OF HEAD OFFICE  
for the six-month period ended 30 June 2018

Currency: VND

Code	ITEMS	Notes	For the six-month period ended 30 June 2018	For the six-month period ended 30 June 2017
	<b>I. CASH FLOWS FROM OPERATING ACTIVITIES</b>			
01	1. Payment for purchase of financial assets		(24,797,587,411,365)	(30,620,062,381,446)
02	2. Proceeds from sale of financial assets		24,904,636,496,201	30,690,667,311,169
04	3. Dividend received		3,829,028,213	7,515,764,460
05	4. Coupon and interest received		92,936,163,302	79,078,765,977
06	5. Interest paid		(118,981,060)	(1,032,836,722)
07	6. Payment to suppliers		(22,945,376,924)	(23,602,885,219)
08	7. Payments to employees		(51,507,104,556)	(43,101,740,315)
09	8. Tax paid		(35,047,720,978)	(38,263,959,108)
11	9. Other cash receipts from operating activities		7,591,268,989,256	4,430,278,699,347
12	10. Other cash payments for operating activities		(6,352,090,267,958)	(4,352,014,815,334)
20	<b>Net cash flows from operating activities</b>		<b>1,333,373,814,131</b>	<b>129,461,922,809</b>
	<b>II. CASH FLOW FROM INVESTING ACTIVITIES</b>			
21	1. Payment for purchase and construction of fixed assets, investment properties and other assets		(755,870,000)	-
30	<b>Net cash flow used in investing activities</b>		<b>(755,870,000)</b>	-

INTERIM CASH FLOW STATEMENT OF HEAD OFFICE (continued)  
for the six-month period ended 30 June 2018

Currency: VND

Code	ITEMS	Notes	For the six-month period ended 30 June 2018	For the six-month period ended 30 June 2017
	<b>III. CASH FLOWS FROM FINANCING ACTIVITIES</b>			
33	1. Drawdown of borrowings		471,519,971,568	2,662,191,992,596
33.2	1.1 Other borrowings		471,519,971,568	2,662,191,992,596
34	2. Repayment of borrowings		(267,367,794,522)	(2,747,789,141,068)
34.3	2.1 Repayment of other borrowings		(267,367,794,522)	(2,747,789,141,068)
40	Net cash flow from/(used in) financing activities		204,152,177,046	(85,597,148,472)
50	<b>IV. NET INCREASE IN CASH FOR THE PERIOD</b>		1,536,770,121,177	43,864,774,337
60	<b>V. CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>	5	1,247,912,940	1,239,635,923
61	Cash		1,247,912,940	1,239,635,923
70	<b>VI. CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>	5	1,538,018,034,117	45,104,410,260
71	Cash		1,538,018,034,117	45,104,410,260

INTERIM CASH FLOW STATEMENT OF HEAD OFFICE (continued)  
for the six-month period ended 30 June 2018

**CASH FLOWS FROM BROKERAGE AND TRUST ACTIVITIES OF CUSTOMERS**

Currency: VND

Code	ITEMS	Notes	For the six-month period ended 30 June 2018	For the six-month period ended 30 June 2017
	<b>I. Cash flows from brokerage and trust activities of customers</b>			
01	1. Cash receipt from sale of securities on behalf of customers		45,362,132,964,125	50,499,612,775,893
02	2. Cash payment for acquisition of securities on behalf of customers		(42,807,286,812,530)	(47,547,974,012,925)
07	3. Cash receipt for settlement of securities transactions of customers		24,292,041,856,751	20,985,381,453,588
09	4. Cash payment for custodian fees of customers		(1,445,187,697)	(1,360,707,910)
12	5. Cash receipt from securities issuers		2,665,670,747,707	1,887,206,139,188
13	6. Cash payment to securities issuers		(2,641,691,875,412)	(1,884,992,218,495)
	7. Other cash inflows from brokerage and trust activities of customer		16,236,974,433,374	31,967,085,227,675
	8. Other cash outflows from brokerage and trust activities of customers		(42,845,504,547,924)	(55,629,530,120,607)
<b>20</b>	<b>Net increase in cash for the period</b>		<b>260,891,578,394</b>	<b>275,428,536,407</b>
<b>30</b>	<b>II. Cash and cash equivalents of customers at the beginning of the period</b>			
31	Cash at banks at the beginning of the period:		446,113,733,436	399,091,401,270
32	- Investors' deposits under the Company's management	22.7	125,749,528,572	81,167,276,061
34	- Investors' synthesizing deposits for securities trading activities		318,869,139,597	308,360,826,219
35	- Deposits of securities issuers		1,495,065,267	9,563,298,990



INTERIM CASH FLOW STATEMENT OF HEAD OFFICE (continued)  
for the six-month period ended 30 June 2018

**CASH FLOWS FROM BROKERAGE AND TRUST ACTIVITIES OF CUSTOMERS (continued)**

Currency: VND


Code	ITEMS	Notes	For the six-month period ended 30 June 2018	For the six-month period ended 30 June 2017
40	<b>III. Cash and cash equivalents of customers at the end of the period</b>			
41	Cash at banks at the end of the period:			
42	- Investors' deposits under the Company's management	22.7	707,005,311,830	674,519,937,677
43	- Investors' synthesizing deposits for securities trading activities	22.7	702,862,375,271	238,062,260,876
45	- Deposits of securities issuers		3,484,129,044	434,733,672,089
			658,807,515	1,724,004,712



Ms. Vu Thi Thuy Linh  
Preparer  
Deputy Head of Financial  
Accounting Department



Ms. Nguyen Hong Thuy  
Approval  
Head of Financial  
Accounting Department

Mr. Nhu Dinh Hoa  
Approval  
Chief Executive Officer

Hanoi, Vietnam

13 August 2018

INTERIM STATEMENT OF CHANGES IN OWNERS' EQUITY OF HEAD OFFICE  
for the six-month period ended 30 June 2018

Currency: VND

ITEMS	Notes	Opening balance		Increase/(decrease)				Ending balance	
		1 January 2017	1 January 2018	For the six-month period ended 30 June 2017		For the six-month period ended 30 June 2018		30 June 2017	30 June 2018
				Increase	Decrease	Increase	Decrease		
A	B	1	2	3	4	5	6	7	8
<b>I. CHANGES IN OWNERS' EQUITY</b>									
1. Share capital	21	1,332,095,854,220	1,332,095,854,220	-	-	-	-	1,332,095,854,220	1,332,095,854,220
1.1 Ordinary shares		722,339,370,000	722,339,370,000	-	-	-	-	722,339,370,000	722,339,370,000
1.2 Share premium		610,253,166,720	610,253,166,720	-	-	-	-	610,253,166,720	610,253,166,720
1.3 Treasury shares		(496,682,500)	(496,682,500)	-	-	-	-	(496,682,500)	(496,682,500)
2. Charter capital supplementary reserves		23,894,449,402	29,538,463,475	-	-	-	-	23,894,449,402	29,538,463,475
3. Operational risk and financial reserves		23,894,449,402	29,538,463,475	-	-	-	-	23,894,449,402	29,538,463,475
4. Difference from revaluation of financial assets at fair value	29	11,988,698,654	25,455,682,334	8,316,359,680	(6,714,400,000)	11,116,152,960	(8,145,864,000)	13,590,658,334	28,425,971,294
5. Undistributed profit		176,181,062,297	275,475,265,045	77,902,439,973	(24,038,157,683)	69,126,025,677	(19,048,241,770)	230,045,344,587	325,553,048,952
5.1 Realized profit		168,647,199,040	276,922,345,631	75,619,911,572	(5,492,878,886)	69,126,025,677	(6,095,535,199)	238,774,231,726	339,952,836,109
5.2 Unrealized profit/(loss)- after tax		7,533,863,257	(1,447,080,586)	2,282,528,401	(18,545,278,797)	-	(12,952,706,571)	(8,728,887,139)	(14,399,787,157)
<b>TOTAL</b>		<b>1,568,054,513,975</b>	<b>1,692,103,728,549</b>	<b>86,218,799,653</b>	<b>(30,752,557,683)</b>	<b>80,242,178,637</b>	<b>(27,194,105,770)</b>	<b>1,623,520,755,945</b>	<b>1,745,151,801,416</b>

INTERIM STATEMENT OF CHANGES IN OWNERS' EQUITY OF HEAD OFFICE (continued)  
for the six-month period ended 30 June 2018

Currency: VND

ITEMS	Notes	Opening balance		Increase/(decrease)				Ending balance	
		1 January 2017	1 January 2018	For the six-month period ended 30 June 2017		For the six-month period ended 30 June 2018		30 June 2017	30 June 2018
				Increase	Decrease	Increase	Decrease		
A	B	1	2	3	4	5	6	7	8
<b>II. OTHER COMPREHENSIVE INCOME</b>									
Gain from revaluation of AFS financial assets	28	11,988,698,654	25,455,682,334	8,316,359,680	(6,714,400,000)	11,116,152,960	(8,145,864,000)	13,590,658,334	28,425,971,294
<b>TOTAL</b>		<b>11,988,698,654</b>	<b>25,455,682,334</b>	<b>8,316,359,680</b>	<b>(6,714,400,000)</b>	<b>11,116,152,960</b>	<b>(8,145,864,000)</b>	<b>13,590,658,334</b>	<b>28,425,971,294</b>



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Approval  
Head of Financial  
Accounting Department



Mr. Nhu Dinh Hoa  
Approval  
Chief Executive Officer

Hanoi, Vietnam

13 August 2018



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE  
as at 30 June 2018 and for the six-month period then ended

**1. THE COMPANY**

Bao Viet Securities Joint Stock Company ("the Company", "BVSC") is a joint-stock company established in Vietnam under Incorporation License No. 4640/GP-UB dated 1 October 1999 by the Hanoi People's Committee, Business License No. 01/GPHDKD dated 26 November 1999 by the State Securities Commission and Amended Certificate of Securities Operating License No.01/GPHDKD, which was granted under Decision No. 36/GPĐC-UBCK dated 2 August 2017 issued by the State Securities Commission.

The current principal activities of the Company are to provide brokerage services, custodian services, proprietary trading, underwriting for securities issues, financial advisory, securities investment advisory services and margin lending activities.

As at 30 June 2018, the Company's Head Office is located at floors 2 and 3, 72 Tran Hung Dao Street, Hoan Kiem District, Hanoi and its Ho Chi Minh branch is located at Bao Viet Building, No. 233, Dong Khoi Street, District 1, Ho Chi Minh City.

The Company has transaction offices as follows:

<b>Name</b>	<b>Address</b>
1. Transaction office at Head Office (Hanoi)	72 Tran Hung Dao, Hoan Kiem District, Hanoi
2. Transaction office No. 1 (Hanoi)	94 Ba Trieu Str., Hoan Kiem Dist., Hanoi
3. Transaction office Kim Ma (Hanoi)	Floor 2, VIT Tower, 519 Kim Ma Str., Ba Dinh Dist., Hanoi
4. Transaction office Lang Ha (Hanoi)	Floors 12, 14 Lang Ha Tower, Ba Dinh Dist., Hanoi
5. Transaction office Cao Thang (Ho Chi Minh City)	90 Cao Thang Str., District 3, Ho Chi Minh City
6. Transaction office 11 Nguyen Cong Tru (Ho Chi Minh City)	11 Nguyen Cong Tru Str, District 1, Ho Chi Minh City
7. Transaction office 233 Dong Khoi (Ho Chi Minh City)	233 Dong Khoi Str., District 1, Ho Chi Minh City
8. Transaction office Le Hong Phong (Ho Chi Minh City)	Floors 1 & 2, 174 Le Hong Phong Str. Ward 3, District 5, Ho Chi Minh City

**Main features of operation of the Company**

*Charter capital*

As at 30 June 2018, the Company's charter capital was VND 722,339,370,000; owners' equity of the Company's Head Office was VND 1,745,151,801,416 and total assets was VND 3,956,183,680,467.

*Investment objective*

As a listed securities company in the Vietnam stock market, the Company's current principal business activities are to provide brokerage services, custodian services, proprietary trading, underwriting for securities issues, financial advisory, securities investment advisory services and margin lending activities. The Company aims at contributing to the development of Vietnam Stock market as well as bringing benefit to its clients, its investors and its shareholders.



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

1. **THE COMPANY** (continued)

**Main features of operation of the Company** (continued)

*Investment restrictions*

The Company complies with Article 44 of Circular No. 210/2012/TT-BTC dated 30 November 2012 providing guidance on the establishment and operation of securities companies, Circular No. 07/2016/TT-BTC by the Ministry of Finance dated 18 January 2016 amending and supplementing certain articles of Circular No. 210/2012/TT-BTC and other applicable regulations on investment restrictions. The current applicable practices on investment restrictions are as follows:

- ▶ Securities company is not allowed to purchase, contribute capital to invest in real-estate assets except for the purpose of using for Head Office, branches, and transaction offices directly serving professional business activities of the securities company.
- ▶ Securities company may invest in real-estate investment and fixed assets on the principle that the carrying value of the fixed assets and real-estate investment should not exceed fifty percent (50%) of the total value of assets of the securities company.
- ▶ Securities company is not allowed to use more than seventy percent (70%) of its owners' equity to invest in corporate bonds. Securities Company, licensed to engage in self-proprietary trading, is allowed to trade listed bonds in accordance with relevant regulations on trading Government bonds.
- ▶ Securities company must not by itself, or authorize another organization or individuals to: Invest in shares or contribute capital to companies that owned more than fifty percent (50%) of the charter capital of the securities company, except for purchasing of odd lots at the request of customers; Make joint investment with an affiliated person of five percent (5%) or more in the charter capital of another securities company; Invest more than twenty percent (20%) in the total currently circulating shares or fund certificates of a listing organization; Invest more than fifteen percent (15%) in the total currently circulating shares or fund certificates of an unlisted organization, this provision shall not apply to member fund certificates, ETF and open-ended fund; Invest or contribute capital of more than fifteen percent (15%) in the total paid-up capital of a limited liability company or of a business project; Invest more than fifteen percent (15%) of its owners' equity in a single organization or of a business project; Invest more than seventy percent (70%) of its total owners' equity in shares, capital contribution and a business project, specifically invest more than twenty percent (20%) of its total owners' equity in unlisted shares, capital contribution and a business project.

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

## 2. BASIS OF PRESENTATION

### 2.1 *Purpose for preparation of the interim financial statements of Head Office*

As mentioned in Note 1, the Company has its Head Office and Ho Chi Minh Branch. The preparation for the interim financial statements of the Company's Head Office is to meet the requirement of Circular No. 155/2015/TT-BTC – Guidelines for information disclosure on securities market and Official Letter No. 1419/UBCK-PTTT – Guidelines for Circular 52/2012/TT-BTC. As regulated in those documents, the Company also prepares the interim combined financial statements (including its Head Office and Ho Chi Minh Branch) for the six-month period ended 30 June 2018 on 13 August 2018.

Users of the financial statements of the Company's Head Office should also read this report together with the combined financial statements mentioned above in order to obtain sufficient information on the financial position, results of its operations, cash flows and changes in equity of the whole company.

### 2.2 *Applied accounting standards and system*

The interim combined financial statements of the Company (the "Company") expressed in Vietnam dong ("VND") are prepared in accordance with Vietnamese Enterprise Accounting System, the accounting regulation and guidance applicable to securities companies as set out in Circular No. 210/2014/TT-BTC dated 30 December 2014, Circular No.334/2016/TT-BTC dated 27 December 2016 by the Ministry of Finance amending, supplementing and replacing Appendix No. 02 and Appendix No. 04 of Circular No. 210/2014/TT-BTC; Circular No. 146/2014/TT-BTC dated 6 October 2014 providing guidance on financial regime applicable to securities companies, assets management companies; Vietnamese Accounting Standard No. 27 – Interim Financial Reporting and other Vietnamese Accounting Standards as per:

- ▶ Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);
- ▶ Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);
- ▶ Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);
- ▶ Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and
- ▶ Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).

### 2.3 *Applied accounting documentation system*

The Company's applied accounting documentation system is the General Journal Voucher system.

### 2.4 *Fiscal year*

The Company's fiscal year starts on 1 January and ends on 31 December.

The Company also prepares its interim financial statements for the six-month period ended 30 June and its quarterly financial statements for the three-month period ended 31 March, 30 June, 30 September and 31 December each year.

### 2.5 *Accounting currency*

The interim financial statements of Head Office are prepared in VND which is also the Company's accounting currency.



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

### 3. STATEMENT ON THE COMPLIANCE WITH VIETNAMESE ACCOUNTING STANDARDS AND SYSTEMS

Management of the Company confirms that the interim financial statements of Head Office is prepared in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, accounting regulations and guidance applicable to securities companies and legal regulations relating to the preparation and presentation of the interim financial statements of Head Office.

Accordingly, the accompanying interim financial statements of Head Office, including their utilization are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the interim financial position, the interim income statement of Head Office, the interim cash flows and the interim changes in equity in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted by the Company in preparation of the interim financial statements of the Company's Head Office are consistent with those followed in the preparation of the annual financial statements of the Company's Head Office for the year ended 31 December 2017 and the interim financial statements of Head Office for the six-month period ended 30 June 2017.

#### 4.1 Cash and cash equivalents

Cash and cash equivalents comprise of cash on hand, cash in banks and short-term, highly liquid investments with an original maturity of three months or less that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

Cash deposits from customers for securities trading and cash deposits from securities issuers are presented in the off-balance sheet of the Company's Head Office.

#### 4.2 Financial assets at fair value through profit and loss (FVTPL)

Financial assets at FVTPL are financial assets that satisfy either of the following conditions:

- a) It is classified as held for trading. A financial asset is classified as held for trading if:
  - it is acquired or incurred principally for the purpose of selling or repurchasing it in the short term;
  - there is evidence of a recent actual pattern of short-term profit-taking; or
  - it is a derivative (except derivatives defined as financial guarantee contracts or effective hedging instruments).
- b) Upon initial recognition, a financial asset is designated by the entity as at fair value through profit and loss as it meets one of the following criteria:
  - The designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the asset or recognizing gains or losses on a different basis.
  - The assets and liabilities are part of a group of financial assets which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy.

Financial assets at FVTPL are initially recognized at cost (acquisition cost of the assets excluding transaction cost arising from the purchase) and subsequently recognized at fair value.



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

##### 4.2 *Financial assets at fair value through profit and loss (FVTPL)* (continued)

Increase in the difference arising from revaluation of financial assets at FVTPL in comparison with the previous period is recognized into the interim income statement of Head Office under "Gain from revaluation of financial assets at FVTPL". Decrease in the difference arising from revaluation of financial assets at FVTPL in comparison with the previous period is recognized into the interim income statement of Head Office under "Loss from revaluation of financial assets at FVTPL".

Transaction costs relating to the purchase of the financial assets at FVTPL are recognized when incurred as expenses for proprietary trading in the interim income statement of Head Office.

##### 4.3 *Held-to-maturity investments (HTM)*

HTM investments are non-derivative financial assets with determinable payments and fixed maturity that an entity has the positive intention and ability to hold to maturity other than:

- those that the entity upon initial recognition designates as FVTPL;
- those that the entity designates as AFS;
- those that meet the definition of loans and receivables.

HTM investments are recognized initially at cost plus (+) transaction costs which are directly attributable to the investments such as brokerage fee, trading fee, issuance agent fee and banking transaction fee. After initial recognition, HTM investments are recognized at amortised cost using effective interest method.

Amortized cost of HTM investments is the amount at which the financial asset is measured at initial recognition minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount, and minus any reduction (directly or through the use of an allowance account) for impairment or uncollectibility (if any).

The effective interest rate method is a method of calculating the cost allocation on interest income or interest expense in the year of a financial assets or a group of HTM investments.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset.

HTM investments are subject to an assessment of impairment at the interim financial statement date of the Company's Head Office. Provision is made for an HTM investment when there is any objective evidence that the investment is unrecoverable or there is uncertainty of recoverability, resulting from one or more events that has occurred after the initial recognition of the investment and that event has an impact on the estimated future cash flows of the investment that can be reliably estimated. Objective evidence of impairment may include a drop in the fair value/market value of the investment, indications that the debtors or a group of debtors are experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults. When there is any evidence of impairment, provision for an HTM investment is determined as the negative difference between its fair value and amortized cost at the assessment date. Any increase/decrease in the balance of provision is recognized in the interim income statement of Head Office under "Provision expense for diminution in value and impairment of financial assets and doubtful receivables, and borrowing costs of loans".

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

##### 4.4 Loans

Loans are non-derivative financial assets with fixed or identifiable payments and not listed on the market, with the exceptions of:

- Those that the Company intends to sell immediately or will sell in a near future, which are classified as held for trading, and like those which, upon initial recognition, the entity categorized as such recognized at fair value through profit or loss statements;
- The amounts categorized by the Company as available for sale upon initial recognition; or
- The amounts whose holders cannot recover most of the initial investment value not due to credit quality impairment and which are categorized as available for sale.

Loans are recognized initially at cost. After initial recognition, loans shall be measured at amortised cost using the effective interest rate.

Amortized cost of loans is the amount at which the financial asset is measured at initial recognition minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount, and minus any reduction for impairment or uncollectibility (if any).

##### *Margin lending*

Margin lending is the investors' use of credit limits granted by the Company for the purposes of securities investment, pledged by cash or securities purchased. Margin is recognized initially at cost. After initial recognition, margin shall be still measured at cost and be assessed for impairment (if any).

Loans are subject to an assessment of impairment at the interim financial statement date of the Company's Head Office. Provision is made for loan based on its estimated loss which is determined by the negative difference between the market value of securities used as collaterals for such loan and the loan balance. Any increase/decrease in the balance of provision is recognized in the interim income statement of Head Office under "*Provision expense for diminution in value and impairment of financial assets and doubtful receivables, and borrowing costs of loans*".

##### 4.5 Available-for-sale financial assets (AFS)

AFS financial assets are non-derivative financial assets which are designated as AFS or are not classified as:

- a) Loans and receivables;
- b) HTM investments; or
- c) Financial assets at FVTPL.

AFS financial assets are recognized initially at cost (purchase price plus (+) transaction costs which are directly attributable to the purchase of the financial assets). After initial recognition, AFS financial assets are subsequently measured at fair value.

Difference arising from the revaluation of AFS financial assets in comparison with previous period is recognized under "*Gain/(loss) from revaluation of AFS financial assets*" in "*Other comprehensive income after tax*" which is a part of the interim income statement of Head Office.



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

##### 4.5 *Available-for-sale financial assets (AFS)* (continued)

As at the interim financial statement date of the Head Office, the Company assessed whether there is any objective evidence that an AFS financial asset is impaired. Any increase/decrease in the balance of provision is recognized in the interim income statement of Head Office under "Provision expenses for diminution in value and impairment of financial assets and doubtful debts and borrowing costs of loans".

- When an equity instrument is classified as available-for-sale, evidence of impairment includes a significant or prolonged decline in the fair value of the investment below its original cost. 'Significant' is to be evaluated against the original cost of the asset and 'prolonged' indicates the period in which the fair value has been below its original cost. When any evidence of impairment exists, provision is determined as the difference between the AFS asset's cost and fair value at the assessment date.
- When a debt instrument is classified as available-for-sale, the assessment of impairment is conducted using the same criteria as those applied for HTM investments. When there is any evidence of impairment, provision for an AFS asset is determined as the negative difference between its fair value and amortized cost at the assessment date.

##### 4.6 *Fair value measurement*

Fair value/market value of the securities is determined as follows:

- ▶ For securities listed on Hanoi Stock Exchange and Ho Chi Minh City Stock Exchange, their market prices are their closing prices on the the trading day preceding the date of setting up the provision.
- ▶ For securities registered for trading on UPCoM, their market prices are their closing prices on the trading day preceding the date of setting up the provision.
- ▶ For the delisted securities and suspended trading securities from the sixth day afterwards, their prices are the book value at the latest financial report date.
- ▶ The market price for unlisted securities and securities unregistered for trading used as a basis for setting up the provision is the average of actual trading prices quoted by 3 securities companies conducting transactions at the latest date within one month preceding the assessment date.

For provision purpose, market value is determined in accordance with the Circular No.146/2014/TT-BTC.

For securities which do not have reference price from the above sources, the impairment is determined based on the financial performance and the book value of securities issuers as at the assessment date.

##### 4.7 *Derecognition of financial assets*

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- ▶ The rights to receive cash flows from the asset have expired; or
- ▶ The Company has transferred its rights to receive cash flows from the financial asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either:
  - The Company has transferred substantially all the risks and rewards of the asset; or
  - The Company has neither transferred nor retained substantially all the risks and rewards of the asset but has transferred control of the asset.



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

##### 4.7 *Derecognition of financial assets* (continued)

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is not derecognized. In that case, the Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

The continued participant in transferred assets in the form of guarantee will be recognized at smaller value between the initial carrying value of the assets and the maximum amount that the Company is required to pay.

##### 4.8 *Reclassification of financial assets*

###### *Reclassification when selling financial assets other than FVTPL*

When selling financial assets other than FVTPL, securities companies are required to reclassify those financial assets to financial assets at FVTPL. The difference arising from the revaluation of financial assets AFS which recognized in "Gain/(loss) from revaluation of financial assets AFS" will be recognized as corresponding revenue or expenses at the date of reclassification of financial assets AFS.

###### *Reclassification due to change in purpose or ability to hold*

Securities companies are required to reclassify financial assets to their applicable categories if their purpose or ability to hold has changed, consequently:

- ▶ Non-derivative financial assets at FVTPL that are not required to classify as financial asset at FVTPL at the initial recognition can be classified as loans and receivables in some special cases or as cash and cash equivalents if the requirements are met. The gains or losses arising from revaluation of financial assets at FVTPL prior to the reclassification are not allowed to be reversed.
- ▶ Due to changes in purposes or ability to hold, some HTM investments are required to be reclassified into AFS financial assets measured at fair value. The difference arising from revaluation between carrying value and fair value are recognized *under "Gain/loss from revaluation of assets at fair value"* in Owners' equity.

##### 4.9 *Recognition of mortgaged financial assets*

During the period, the Company had mortgaged/pledged financial assets which are used as collaterals for financial obligations of the Company.

According to the terms and conditions of the mortgage/pledge contracts, during the valid period of the contracts, the Company is not allowed to sell, transfer or use the mortgaged/pledged assets under repurchase or swap contracts with any other third party.

In case the Company is unable to fulfill its obligations, the mortgagee/pledgee is allowed to use the mortgaged/pledged assets to settle the obligations of the Company after a period specified in the mortgage/pledge contracts, since the obligations due date.

The mortgaged/pledged assets are monitored in the Company's interim statement of financial position of Head Office in accordance with accounting principles relevant to the assets' classification.

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

##### 4.10 Receivables

Receivables are initially recorded at cost and subsequently always presented at cost.

Receivables are subject to review for impairment based on their overdue status or estimated loss arising from undue debts of corporate debtors who have bankruptcy or are under liquidation; or of individual debtors who are missing, have fled, are prosecuted, detained or tried by law enforcement bodies, are serving sentences or have deceased. Increases or decreases to the allowance balance are recorded as "General and administrative expenses" in the interim income statement of Head Office.

The Company has made allowance for doubtful receivables in accordance with Circular No. 228/2009/TT-BTC dated 7 December 2009 issued by the Ministry of Finance. Accordingly, the allowance rates for overdue receivables are as follows:

<u>Overdue period</u>	<u>Allowance rate</u>
From over six (6) months to less than one (1) year	30%
From one (1) year to less than two (2) years	50%
From two (2) years to less than three (3) years	70%
From three (3) years and above	100%

##### 4.11 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises of its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the interim income statement of Head Office as incurred.

When tangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the interim income statement of Head Office.

##### 4.12 Intangible fixed assets

Intangible fixed assets are stated at cost less accumulated amortization.

The cost of an intangible fixed asset comprises of its purchase price and any directly attributable costs of preparing the intangible fixed asset for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and other expenditures are charged to the interim income statement of Head Office as incurred.

When intangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the interim income statement of Head Office.



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

##### 4.13 Depreciation and amortization

Depreciation and amortization of tangible fixed assets and intangible assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Machinery and equipment	3 - 8 years
Means of transportation	6 - 8 years
Office equipment	3 - 5 years
Software	3 - 5 years
Others	3 - 5 years

##### 4.14 Leased assets

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset and the arrangement conveys a right to use the asset.

Rentals under operating leases are charged to the interim income statement of Head Office on a straight-line basis over the lease term.

##### 4.15 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the statement of financial position and amortized over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

The following types of expenses are recorded as long-term prepaid expense and are amortized over the period of one (01) to five (05) years to the interim income statement of Head Office:

- ▶ Expenses for office renovation;
- ▶ Office rental fees; and
- ▶ Office equipment.

##### 4.16 Repurchase agreements

Securities sold under the agreements to be repurchased at a specified future date ("repo") are not derecognized from the interim statement of financial position of Head Office. The corresponding cash received is recognized in the interim statement of financial position of Head Office as a liability. The difference between the selling price and repurchase price is treated as interest expense and is accrued over the life of the agreement using the straight-line method.

##### 4.17 Bonds issued

Bonds issued by the Company are initially recorded at its face value and subsequently recognized at amortized cost using effective interest method.

##### 4.18 Payables and accrued expenses

Payables and accrued expenses are recognized for amounts to be paid in the future for interest of convertible bond, goods and services received, whether or not billed to the Company.



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

##### 4.19 Employee benefits

###### 4.19.1 Post-employment benefits

Post-employment benefits are paid to retired employees of the Company by the Social Insurance Agency, which belongs to the Ministry of Labor and Social Affairs. The Company is required to contribute to these post-employment benefits by paying social insurance premium to the Social Insurance Agency at the rate of 17.5% of an employee's basic salary on a monthly basis. The Company has no further obligation to fund the post-employment benefits of its employees, other than the liability to pay Social Insurance Agency on a monthly basis.

###### 4.19.2 Voluntary resignation benefits

*Voluntary resignation benefits:* The Company has the obligation, under Article 42 of the Labor Code dated 2 April 2002, to pay an allowance to voluntarily resigning employees, equal to half of one-month's basic salary for each year of employment plus wage allowances (if any) until 31 December 2008. Commencing 1 January 2009, the average monthly salary used in this calculation will be revised at the end of each reporting period based on the average monthly salary of the most recent 6 months up to the reporting date;

*Retrenchment benefits:* The Company has the obligation, under Article 17 of the Labor Code, to pay an allowance to employees who are retrenched as a result of organizational restructuring or technological changes. In such cases, the Company shall pay to employees an allowance for loss of work equivalent to the aggregate amount of one-month salary for each year of employment, but no less than two-month salary. In accordance with Circular No. 180/2012/TT-BTC issued by Ministry of Finance on 24 October 2012, since 2012, the Company stopped accruing retrenchment allowance. Payments for retrenchment allowance are recognized as general and administrative expenses in the period in which they are incurred.

###### 4.19.3 Unemployment insurance

According to prevailing regulations, the Company is required to pay the unemployment insurance at 1% of salary fund of employees who engage in the unemployment insurance program and deduct 1% from each employer's basic salary to contribute to the Unemployment Insurance Fund.

##### 4.20 Foreign currency transactions

Transactions in currencies other than the Company's reporting currency of VND are recorded at the actual transaction exchange rates of commercial banks at transaction dates. At the end of the period, monetary balances denominated in foreign currencies are determined as follows:

- ▶ Monetary assets are translated at buying exchange rate of the commercial bank where the Company conducts transactions regularly;
- ▶ Monetary liabilities are translated at selling exchange rate of the commercial bank where the Company conducts transactions regularly.

All foreign exchange differences incurred during the period and arising from the revaluation of monetary accounts denominated in foreign currencies at the end of the period are taken to the interim income statement of Head Office.

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

##### 4.21 *Treasury shares*

Equity instruments issued by the Company which are reacquired (treasury shares) are recognized at cost and deducted from equity. No gain or loss is recognized in profit or loss upon purchase, sale, issue or cancellation of the Company's own equity instruments.

##### 4.22 *Revenue recognition*

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognized:

###### *Revenue from brokerage services*

Where the contract outcome can be reliably measured, revenue is recognized by reference to the stage of completion. Where the contract outcome cannot be reliably measured, revenue is recognized only to the extent of the expenses recognized which are recoverable.

###### *Revenue from trading of securities*

Revenue from trading of securities is determined by the difference between the selling price and the weighted average cost of securities sold.

###### *Other incomes*

Revenues from irregular activities other than turnover-generating activities are recorded to other incomes as stipulated by VAS 14 – "Revenue and other income", including: Revenues from asset liquidation and sale; fines paid by customers for their contract breaches; collected insurance compensation; collected debt which had been written off and included in the preceding period expenses; payable debts which are now recorded as revenue increase as their owners no longer exist; collected tax amounts which now are reduced and reimbursed; and other revenues.

###### *Interest income*

Revenue is recognized on accrual basis (taking into account the effective yield on the asset) unless collectability is in doubt.

###### *Dividends*

Income is recognized when the Company's entitlement as an investor to receive the dividend is established, except for dividend received in shares which only the number of shares is updated.

###### *Other revenues from rendering services*

Where the contract outcome can be reliably measured, revenue is recognized by reference to the stage of completion.

Where the contract outcome cannot be reliably measured, revenue is recognized only to the extent of the expenses recognized which are recoverable.



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

##### 4.23 *Borrowing costs*

Borrowing costs consist of interest and other costs that the Company incurs in connection with the borrowing of funds. Borrowing costs are recorded as expense during the period in which they are incurred.

##### 4.24 *Cost of securities sold*

The company applies weighted average method of the preceding day to calculate cost of equity securities sold and specific identification method to calculate cost of debt securities sold.

##### 4.25 *Corporate income tax*

###### *Current income tax*

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the reporting date.

Current income tax is charged or credited to the interim income statement of Head Office, except when it relates to items recognized directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Company to set off current tax assets against current tax liabilities and when the Company intends to settle its current tax assets and liabilities on a net basis.

###### *Deferred tax*

Deferred tax is provided using the liability method on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amount for interim financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the transaction affects neither the accounting profit nor taxable profit or loss.

Deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profits will be available against which deductible temporary differences, carry forward of unused tax credits and unused tax losses can be utilized, except where the deferred tax asset in respect of deductible temporary difference which arises from the initial recognition of an asset or liability which at the time of the related transaction, affects neither the accounting profit nor taxable profit or loss.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Previously unrecognized deferred income tax assets are re-assessed at each balance sheet date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

##### 4.25 Corporate income tax (continued)

###### *Deferred tax (continued)*

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset realized or the liability is settled based on tax rates and tax laws that have been enacted at the balance sheet date. Deferred tax is charged or credited to the interim income statement of Head Office, except when it relates to items recognized directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxable entity and the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

##### 4.26 Owners' equity

###### *Contributed capital*

Contributed capital from stock issuance is recorded to account charter capital at par value.

###### *Undistributed profit*

Undistributed profit comprises of realized and unrealized undistributed profit.

- Unrealized profit of the period is the total differences between gain or loss arising from revaluation of FVTPL financial assets or other financial assets through profit and loss in the interim income statement of Head Office.
- Realized profit during the period is the net difference between total revenue and income, and total expenses in the interim income statement of Head Office, except for gain or loss arising from revaluation of financial assets recognized in unrealized profit.

###### *Reserves*

According to Circular No. 146/2014/TT-BTC issued by the Ministry of Finance on 6 October 2014, securities companies are required to make appropriation of profit after tax to the following reserves:

	<u>Percentage of profit after tax</u>	<u>Maximum balance</u>
Charter Capital Supplementary Reserves	5%	10% of charter capital
Operational Risk and Financial Reserves Fund	5%	10% of charter capital

Other reserves are appropriated in accordance with the Resolution of the Annual General Meeting of Shareholders.

##### 4.27 Appropriation of net profits

Net profit after tax is available for appropriation to shareholders based on approval by the Annual General Meeting Shareholders after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

**4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**4.28 Related parties**

Parties are considered to be related parties of the Company if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions, or when the Company and other parties are under common control or under common significant influence. Related parties can be enterprises or individuals, including close members of the family of any such individuals.

**4.29 Items with nil balances**

Items or balances required by Circular No. 334/TT-BTC dated 26 December 2016 and Circular No. 146/2014/TT-NHNN dated 6 October 2014 issued by the Ministry of Finance that are not shown in these financial statements indicate nil balances.



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

## 5. CASH AND CASH EQUIVALENTS

	<i>30 June 2018</i> VND	<i>31 December 2017</i> VND
<b>Cash</b>	<b>1,538,018,034,117</b>	<b>1,247,912,940</b>
Cash on hand	80,751,251	184,016,522
Cash at banks for operation of the Company	1,537,937,282,866	1,063,896,418
<b>Total</b>	<b><u>1,538,018,034,117</u></b>	<b><u>1,247,912,940</u></b>

## 6. VALUE AND VOLUME OF TRADING IN THE PERIOD

	<i>Volume of trading in the period (Unit)</i>	<i>Value of trading in the period (VND)</i>
<b>1. By the Company</b>		
Shares	1,170,690,404	25,711,809,454,055
Bonds	267,248,570	33,723,593,914,554
Other securities	1,748,590	31,402,581,300
	<b><u>1,439,687,564</u></b>	<b><u>59,466,805,949,909</u></b>
<b>2. By investors</b>		
Shares	1,477,564,127	25,177,207,494,600
Bonds	378,116,771	47,450,412,219,161
Other securities	117,410	2,003,457,100
	<b><u>1,855,798,308</u></b>	<b><u>72,629,623,170,861</u></b>

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

## 7. FINANCIAL ASSETS

### 7.1 Financial assets at fair value through profit or loss (FVTPL)

	30 June 2018		31 December 2017	
	Cost VND	Fair value VND	Cost VND	Fair value VND
<b>Listed shares</b>	<b>166,713,905,257</b>	<b>157,968,923,700</b>	<b>147,823,875,539</b>	<b>147,524,716,510</b>
TIX	27,645,724,730	39,805,875,000	27,645,724,730	32,021,615,000
TCD	34,000,000,000	30,000,000,000	34,000,000,000	35,400,000,000
VTV	-	-	21,710,000,000	20,800,000,000
C32	14,117,765,570	10,647,546,000	3,298,361,617	3,343,283,600
Others	90,950,414,957	77,515,502,700	61,169,789,192	55,959,817,910
<b>Unlisted shares</b>	<b>4,626,467,700</b>	<b>1,413,164,400</b>	<b>10,495,991,445</b>	<b>5,187,371,100</b>
PVO	3,318,480,000	1,282,140,000	6,600,000,000	2,400,000,000
PMT	1,059,173,000	72,000,000	1,059,173,000	92,000,000
Others	248,814,700	59,024,400	2,836,818,445	2,695,371,100
<b>Fund certificates</b>	<b>30,174,381,048</b>	<b>32,068,000,000</b>	<b>20,436,633,252</b>	<b>29,040,000,000</b>
E1VFN30	20,174,381,048	19,068,000,000	10,436,633,252	16,180,000,000
FUESSV50	10,000,000,000	13,000,000,000	10,000,000,000	12,860,000,000
<b>Total</b>	<b>201,514,754,005</b>	<b>191,450,088,100</b>	<b>178,756,500,236</b>	<b>181,752,087,610</b>



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

7. FINANCIAL ASSETS (continued)

7.2 Available-for-sale financial assets (AFS)

	30 June 2018			31 December 2017		
	Cost VND	Carrying value VND	Fair value/ Net carrying value(*) VND	Cost VND	Carrying value VND	Fair value/ Net carrying value(*) VND
<b>SHORT-TERM</b>						
<b>Recognized at fair value</b>	<b>16,576,432,682</b>	<b>39,819,950,000</b>	<b>39,819,950,000</b>	<b>16,576,432,682</b>	<b>40,334,810,000</b>	<b>40,334,810,000</b>
<i>Fund certificates</i>	<b>16,576,432,682</b>	<b>39,819,950,000</b>	<b>39,819,950,000</b>	<b>16,576,432,682</b>	<b>40,334,810,000</b>	<b>40,334,810,000</b>
VFMVF1	16,576,432,682	39,819,950,000	39,819,950,000	16,576,432,682	40,334,810,000	40,334,810,000
<b>Recognized at cost</b>	<b>70,280,642,497</b>	<b>70,280,642,497</b>	<b>22,411,325,183</b>	<b>70,322,642,497</b>	<b>70,322,642,497</b>	<b>17,269,360,485</b>
<i>Other proprietary investments</i>	<b>18,850,314,253</b>	<b>18,850,314,253</b>	-	<b>18,892,314,253</b>	<b>18,892,314,253</b>	-
<i>Shares</i>	<b>51,430,328,244</b>	<b>51,430,328,244</b>	<b>22,411,325,183</b>	<b>51,430,328,244</b>	<b>51,430,328,244</b>	<b>17,269,360,485</b>
Seaprimexco Vietnam	24,000,000,000	24,000,000,000	5,012,475,000	24,000,000,000	24,000,000,000	1,271,400,000
Others	27,430,328,244	27,430,328,244	17,398,850,183	27,430,328,244	27,430,328,244	15,997,960,485
<b>Total</b>	<b>86,857,075,179</b>	<b>110,100,592,497</b>	<b>62,231,275,183</b>	<b>86,899,075,179</b>	<b>110,657,452,497</b>	<b>57,604,170,485</b>

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

7. FINANCIAL ASSETS (continued)

7.2 Available-for-sale financial assets (AFS) (continued)

	30 June 2018			31 December 2017		
	Cost VND	Carrying value VND	Fair value/ Net carrying value(*) VND	Cost VND	Carrying value VND	Fair value/ Net carrying value(*) VND
<b>LONG-TERM</b>						
<b>Recognized at fair value</b>	<b>106,150,483,000</b>	<b>118,439,429,800</b>	<b>118,439,429,800</b>	<b>106,150,483,000</b>	<b>114,211,708,600</b>	<b>114,211,708,600</b>
<b>Shares</b>	<b>14,150,483,000</b>	<b>17,445,429,800</b>	<b>17,445,429,800</b>	<b>14,150,483,000</b>	<b>14,953,228,600</b>	<b>14,953,228,600</b>
Global Petroleum Investment Joint Stock Company	14,150,483,000	17,445,429,800	17,445,429,800	14,150,483,000	14,953,228,600	14,953,228,600
<b>Fund certificates</b>	<b>92,000,000,000</b>	<b>100,994,000,000</b>	<b>100,994,000,000</b>	<b>92,000,000,000</b>	<b>99,258,480,000</b>	<b>99,258,480,000</b>
Bao Viet Value Investment Fund	80,000,000,000	87,944,000,000	87,944,000,000	80,000,000,000	85,315,680,000	85,315,680,000
Bao Viet Prospect Fund	12,000,000,000	13,050,000,000	13,050,000,000	12,000,000,000	13,942,800,000	13,942,800,000
<b>Recognized at cost</b>	<b>75,953,620,000</b>	<b>75,953,620,000</b>	<b>44,185,279,138</b>	<b>75,000,000,000</b>	<b>75,000,000,000</b>	<b>47,190,000,000</b>
<b>Shares</b>	<b>75,953,620,000</b>	<b>75,953,620,000</b>	<b>44,185,279,138</b>	<b>75,000,000,000</b>	<b>75,000,000,000</b>	<b>47,190,000,000</b>
Bac Ha Hydropower Joint Stock Company	75,953,620,000	75,953,620,000	44,185,279,138	75,000,000,000	75,000,000,000	47,190,000,000
<b>Total</b>	<b>182,104,103,000</b>	<b>194,393,049,800</b>	<b>162,624,708,938</b>	<b>181,150,483,000</b>	<b>189,211,708,600</b>	<b>161,401,708,600</b>

(\*): For financial assets at AFS recognized at cost, net carrying value is carrying value after deducting allowance for impairment.



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

7. FINANCIAL ASSETS (continued)

7.3 Held-to-maturity investments (HTM)

	30 June 2018 VND	31 December 2017 VND
<b>Short-term</b>		
1. <i>Term deposits</i>	-	115,709,683,337
Term deposits contracts	-	115,709,683,337
2. <i>Listed bonds</i>	-	21,180,214,454
Government bonds	-	21,180,214,454
<b>Total</b>	<b>-</b>	<b>136,889,897,791</b>
<b>Long-term</b>		
1. <i>Listed bonds</i>	50,342,175,939	52,506,267,789
Government bonds	50,342,175,939	52,506,267,789
2. <i>Unlisted bonds</i>	164,012,316,290	160,311,277,106
Credit Institutions bonds	93,985,912,370	90,261,587,034
Corporate bonds	70,026,403,920	70,049,690,072
<b>Total</b>	<b>214,354,492,229</b>	<b>212,817,544,895</b>

7.4 Loans

	30 June 2018 VND	31 December 2017 VND
Margin lending	1,271,257,242,522	1,116,594,118,657
Advance lending	135,160,058,622	218,122,254,736
<b>Total</b>	<b>1,406,417,301,144</b>	<b>1,334,716,373,393</b>

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

## 7. FINANCIAL ASSETS (continued)

### 7.5 Change in market values of financial assets

Financial assets	30 June 2018				31 December 2017			
	Cost (VND)	Revaluation difference		Revaluated value (VND)	Cost (VND)	Revaluation difference		Revaluated value (VND)
		Increase (VND)	Decrease (VND)			Increase (VND)	Decrease (VND)	
<b>FVTPL</b>								
<b>Short-term</b>	<b>201,514,754,005</b>	<b>21,675,606,260</b>	<b>(31,740,272,165)</b>	<b>191,450,088,100</b>	<b>178,756,500,236</b>	<b>22,213,339,800</b>	<b>(19,217,752,426)</b>	<b>181,752,087,610</b>
Listed shares	166,713,905,257	18,674,292,160	(27,419,273,717)	157,968,923,700	147,823,875,539	13,560,399,501	(13,859,558,530)	147,524,716,510
Unlisted shares	4,626,467,700	1,314,100	(3,214,617,400)	1,413,164,400	10,495,991,445	49,573,551	(5,358,193,896)	5,187,371,100
Listed fund certificates	30,174,381,048	3,000,000,000	(1,106,381,048)	32,068,000,000	20,436,633,252	8,603,366,748	-	29,040,000,000
<b>Total</b>	<b>201,514,754,005</b>	<b>21,675,606,260</b>	<b>(31,740,272,165)</b>	<b>191,450,088,100</b>	<b>178,756,500,236</b>	<b>22,213,339,800</b>	<b>(19,217,752,426)</b>	<b>181,752,087,610</b>
<b>AFS recognized at fair value</b>								
<b>Short-term</b>	<b>16,576,432,682</b>	<b>23,243,517,318</b>	<b>-</b>	<b>39,819,950,000</b>	<b>16,576,432,682</b>	<b>23,758,377,318</b>	<b>-</b>	<b>40,334,810,000</b>
Unlisted fund certificates	16,576,432,682	23,243,517,318	-	39,819,950,000	16,576,432,682	23,758,377,318	-	40,334,810,000
<b>Long-term</b>	<b>106,150,483,000</b>	<b>12,288,946,800</b>	<b>-</b>	<b>118,439,429,800</b>	<b>106,150,483,000</b>	<b>8,061,225,600</b>	<b>-</b>	<b>114,211,708,600</b>
Unlisted shares	14,150,483,000	3,294,946,800	-	17,445,429,800	14,150,483,000	802,745,600	-	14,953,228,600
Unlisted fund certificates	92,000,000,000	8,994,000,000	-	100,994,000,000	92,000,000,000	7,258,480,000	-	99,258,480,000
<b>Total</b>	<b>122,726,915,682</b>	<b>35,532,464,118</b>	<b>-</b>	<b>158,259,379,800</b>	<b>122,726,915,682</b>	<b>31,819,602,918</b>	<b>-</b>	<b>154,546,518,600</b>



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

7. FINANCIAL ASSETS (continued)

7.6 Provision for impairment of financial assets and mortgage assets

	30 June 2018 VND	31 December 2017 VND
<b>Short-term</b>	<b>64,864,657,683</b>	<b>67,944,728,883</b>
For loans	16,995,068,089	14,891,446,871
- Margin lending	16,995,068,089	14,891,446,871
For AFS financial assets	47,869,589,594	53,053,282,012
- Shares	29,019,275,341	34,160,967,759
- Other proprietary investments	18,850,314,253	18,892,314,253
<b>Long-term</b>	<b>31,768,340,862</b>	<b>27,810,000,000</b>
For AFS	31,768,340,862	27,810,000,000
- Shares	31,768,340,862	27,810,000,000
<b>Total</b>	<b>96,632,998,545</b>	<b>95,754,728,883</b>

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

## 7. FINANCIAL ASSETS (continued)

### 7.7 Detail of provision for impairment of financial assets

No.	Financial assets	Quantity	Basis of provision in the current period		Allowance made for the current period (VND)	Allowance made for previous period (VND)	(Addition)/reversal allowance for current period (VND)
			Book value (VND)	Market value as at the reporting date (VND)			
I	<b>HTM</b>	<b>1,400,070</b>	<b>214,354,492,229</b>	<b>236,143,503,805</b>	-	-	-
1	<b>Bonds</b>	<b>1,400,070</b>	<b>214,354,492,229</b>	<b>236,143,503,805</b>	-	-	-
	Government bonds	500,000	50,342,175,939	63,327,703,904	-	-	-
	Financial Institutions bonds	900,000	93,985,912,370	101,247,273,516	-	-	-
	Corporate bonds	70	70,026,403,920	71,568,526,385	-	-	-
II	<b>Loans</b>		<b>1,406,417,301,144</b>	<b>1,389,422,233,055</b>	<b>(16,995,068,089)</b>	<b>(14,891,446,871)</b>	<b>(2,103,621,218)</b>
	Margin lending		1,271,257,242,522	1,254,262,174,433	(16,995,068,089)	(14,891,446,871)	(2,103,621,218)
	Advance lending		135,160,058,622	135,160,058,622	-	-	-
III	<b>AFS</b>		<b>146,234,262,497</b>	<b>66,596,604,321</b>	<b>(79,637,930,456)</b>	<b>(80,863,282,012)</b>	<b>1,225,351,556</b>
	Bac Ha Hydropower JSC.	6,095,362	75,953,620,000	44,185,279,138	(31,768,340,862)	(27,810,000,000)	(3,958,340,862)
	Seaprimexco Vietnam	975,000	24,000,000,000	5,012,475,000	(18,987,525,000)	(22,728,600,000)	3,741,075,000
	Other proprietary investments	-	18,850,314,253	-	(18,850,314,253)	(18,892,314,253)	42,000,000
	Others	1,543,127	27,430,328,244	17,398,850,183	(10,031,750,341)	(11,432,367,759)	1,400,617,418
	<b>Total</b>		<b>1,767,006,055,870</b>	<b>1,692,162,341,181</b>	<b>(96,632,998,545)</b>	<b>(95,754,728,883)</b>	<b>(878,269,662)</b>

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

## 8. RECEIVABLES AND ADVANCES TO SUPPLIERS

	30 June 2018 VND	31 December 2017 VND
Receivables and accrued dividend and interest	13,224,299,359	10,486,522,115
<i>Dividend</i>	1,216,016,700	353,779,300
<i>Accrued interest from term deposits</i>	968,885,515	2,193,622,705
<i>Accrued interest from margin</i>	11,039,397,144	7,939,120,110
Receivables from services provided by the Company	4,202,385,537	1,909,574,110
Internal receivables	-	1,734,436,026
Other receivables	316,339,532,500	26,171,044,822
<i>Transactions awaiting settlement via banks at the end of the report date</i>	180,385,492,901	-
<i>Others</i>	135,954,039,599	26,171,044,822
Provision for impairment of receivables (*)	(15,649,803,699)	(15,649,803,699)
	<b>318,116,413,697</b>	<b>24,651,773,374</b>
Advances to suppliers	5,932,777,193	6,261,935,069
<i>Creative Engineering Limited Company (Innotech)</i>	1,404,480,000	1,404,480,000
<i>Nam Nhat Limited Company</i>	2,800,000,000	2,800,000,000
<i>Vietnam Religare Technova Global Solutions Limited Company</i>	1,447,875,000	1,447,875,000
<i>Others</i>	280,422,193	609,580,069
<b>Total</b>	<b>324,049,190,890</b>	<b>30,913,708,444</b>

(\*) Details of provision for impairment of receivables

Doubtful debts	Balance of doubtful debts as at 30 June 2018	Beginning allowance	Addition	Reversal	Ending allowance
Provision for doubtful debts	15,649,803,699	15,649,803,699	-	-	15,649,803,699
<i>Nguyen Manh Giao</i>	1,780,000,000	1,780,000,000	-	-	1,780,000,000
<i>Ha Thanh Hai</i>	1,685,000,000	1,685,000,000	-	-	1,685,000,000
<i>Nguyen Phuong Nam</i>	4,000,000,000	4,000,000,000	-	-	4,000,000,000
<i>Nam Nhat Limited Company</i>	2,800,000,000	2,800,000,000	-	-	2,800,000,000
<i>Others</i>	5,384,803,699	5,384,803,699	-	-	5,384,803,699
<b>Total</b>	<b>15,649,803,699</b>	<b>15,649,803,699</b>	<b>-</b>	<b>-</b>	<b>15,649,803,699</b>



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

**9. OTHER SHORT-TERM ASSETS**

	<i>30 June 2018</i>	<i>31 December 2017</i>
	<i>VND</i>	<i>VND</i>
Advances	245,740,785	145,827,360
Office supplies, materials and tools	146,629,706	48,804,675
Short-term prepaid expenses	1,344,015,390	380,425,311
Short-term pledges	-	17,700,000
<b>Total</b>	<b><u>1,736,385,881</u></b>	<b><u>592,757,346</u></b>

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

#### 10. TANGIBLE FIXED ASSETS

	<i>Machines and equipment VND</i>	<i>Means of transportation VND</i>	<i>Office equipment VND</i>	<i>Others VND</i>	<i>Total VND</i>
<b>Cost</b>					
1 January 2018	23,127,496,550	2,678,469,907	172,628,500	56,770,560	26,035,365,517
Purchase during the period	418,100,000	-	76,020,000	-	494,120,000
30 June 2018	23,545,596,550	2,678,469,907	248,648,500	56,770,560	26,529,485,517
<b>Accumulated depreciation</b>					
1 January 2018	14,306,150,752	2,014,070,250	172,628,500	24,442,875	16,517,292,377
Depreciation for the period	1,614,231,297	90,599,952	7,697,362	9,461,765	1,721,990,376
30 June 2018	15,920,382,049	2,104,670,202	180,325,862	33,904,640	18,239,282,753
<b>Net carrying amount</b>					
1 January 2018	8,821,345,798	664,399,657	-	32,327,685	9,518,073,140
30 June 2018	7,625,214,501	573,799,705	68,322,638	22,865,920	8,290,202,764

Cost of fully depreciated tangible fixed asset but still in use as at 30 June 2018 is VND 14,960,800,443 (31 December 2017: VND 14,960,800,933).

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

#### 11. INTANGIBLE FIXED ASSETS

	Software VND	Others VND	Total VND
<b>Cost</b>			
1 January 2018	10,574,312,834	2,967,788,256	13,542,101,090
Increase for the period	414,000,000	-	414,000,000
30 June 2018	10,988,312,834	2,967,788,256	13,956,101,090
<b>Accumulated amortization</b>			
1 January 2018	7,719,865,530	2,967,788,256	10,687,653,786
Amortization for the period	536,759,763	-	536,759,763
30 June 2018	8,256,625,293	2,967,788,256	11,224,413,549
<b>Net carrying amount</b>			
1 January 2018	2,854,447,304	-	2,854,447,304
30 June 2018	2,731,687,541	-	2,731,687,541

Cost of fully depreciated intangible fixed asset but still in use as at 30 June 2018 is VND 10,470,716,440 (31 December 2017: VND 10,470,716,440).

#### 12. LONG-TERM PREPAID EXPENSES

	30 June 2018 VND	31 December 2017 VND
Office rental	33,003,973,266	37,718,826,594
Office equipment	2,114,763,515	2,292,389,834
Office renovation expenses	4,357,472,593	5,191,957,708
Others	1,521,408,200	31,335,510
<b>Total</b>	<b>40,997,617,574</b>	<b>45,234,509,646</b>

#### 13. DEPOSITS TO SETTLEMENT ASSISTANCE FUND

Movements of the deposits to settlement assistance fund during the period are as follows:

	VND
<b>As at 1 January 2017</b>	<b>21,147,619,087</b>
Interest received for the year	(1,147,619,087)
Interest accrued for the year	1,158,480,060
<b>As at 31 December 2017</b>	<b>21,158,480,060</b>
Interest received for the period	(1,158,480,060)
<b>As at 30 June 2018</b>	<b>20,000,000,000</b>



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

**14. PAYABLES FOR SECURITIES TRANSACTIONS**

	<u>30 June 2018</u> VND	<u>31 December 2017</u> VND
Payable to Stock Exchanges	3,597,430,778	3,178,869,703
Payable to Vietnam Securities Depository	640,123,971	605,452,758
<b>Total</b>	<b><u>4,237,554,749</u></b>	<b><u>3,784,322,461</u></b>

**15. SHORT-TERM TRADE PAYABLES**

	<u>30 June 2018</u> VND	<u>31 December 2017</u> VND
Payables to related parties ( <i>Note 30.1</i> )	1,004,605,812	334,259,030
FPT Information System Company Limited	-	7,769,377,283
Others	66,437,400	836,297,094
<b>Total</b>	<b><u>1,071,043,212</u></b>	<b><u>8,939,933,407</u></b>

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

#### 16. STATUTORY OBLIGATIONS

<i>No.</i>	<i>Items</i>	<i>Beginning balance VND</i>	<i>Payable for the period VND</i>	<i>Payment made for the period VND</i>	<i>Ending balance VND</i>
1	Personal income tax	3,145,209,251	17,703,771,991	(18,772,002,890)	2,076,978,352
	- <i>Of the Company's employees</i>	979,743,358	5,105,273,457	(5,835,446,771)	249,570,044
	- <i>Of investors</i>	2,165,465,893	12,598,498,534	(12,936,556,119)	1,827,408,308
2	Corporate income tax ( <i>note 27.1</i> )	8,027,075,760	13,129,597,979	(15,815,733,640)	5,340,940,099
3	Value added tax	98,105,984	349,503,319	(295,390,368)	152,218,935
4	Other taxes	53,543,696	122,217,588	(152,760,462)	23,000,822
	<b>Total</b>	<b>11,323,934,691</b>	<b>31,305,090,877</b>	<b>(35,035,887,360)</b>	<b>7,593,138,208</b>

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

**17. SHORT-TERM ACCRUED EXPENSES**

	<u>30 June 2018</u> VND	<u>31 December 2017</u> VND
Accrued expenses for customers introduction commission	244,670,293	572,808,886
Accrued expenses for external services	4,735,218,514	2,655,723,160
	<b><u>4,979,888,807</u></b>	<b><u>3,228,532,046</u></b>

**18. OTHER SHORT-TERM PAYABLES**

	<u>30 June 2018</u> VND	<u>31 December 2017</u> VND
Transactions awaiting settlement via banks at the end of the report date	-	94,769,031,070
Deposit for bond brokerage	1,500,000,000,000	-
Others	1,037,813,044	1,031,097,766
	<b><u>1,501,037,813,044</u></b>	<b><u>95,800,128,836</u></b>



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

**19. PAYABLES UNDER BOND REPO AGREEMENTS**

Repo contracts (*)	As at	Sold during the	Repurchased	Allocated repo	As at	Face value of bond
	1 January 2018	period	during the period	expense during the	30 June 2018	under repo
	VND	VND	VND	VND	VND	agreement as at
						30 June 2018
						VND
Repo with credit institutions	123,552,626,740	301,162,550,685	(213,438,383,333)	3,937,451,709	215,214,245,801	210,000,000,000
Repo with other entities	90,242,643,956	-	(93,680,100,000)	3,437,456,044	-	-
	<b>213,795,270,696</b>	<b>301,162,550,685</b>	<b>(307,118,483,333)</b>	<b>7,374,907,753</b>	<b>215,214,245,801</b>	<b>210,000,000,000</b>

(\*) Represent payables under repo contracts for bonds which the Company sold and is committed to repurchasing in less than 12 months and bear interest at rates ranging from 3.2% p.a. to 7.5% p.a.

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

## 20. LONG-TERM BONDS

	<i>Ending balance</i> VND	<i>Beginning balance</i> VND
Principal	300,000,000,000	-
Accrued interest using effective interest method	68,425,102	-
<b>Total</b>	<b>300,068,425,102</b>	<b>-</b>

Long-term bonds comprise 3,000,000 bonds BVSC\_BOND\_2018 at the par value of VND 100,000 each, which are non-convertible bonds issued in June 2018 under Resolution No. 04/2018/NQ-HĐQT of the Company's Board of Director dated 26 March 2018. These bonds were secured, have term of two (2) years and bear fixed interest at rate of 8.5% p.a. The secured assets for bonds issued are receivables from margin lending services.

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

## 21. OWNERS' EQUITY

	Share capital VND	Share premium VND	Treasury shares VND	Charter capital supplementary reserve VND	Operational risk and financial reserve VND	Difference from revaluation of assets at fair value VND	Undistributed profit VND	Total VND
<b>Beginning balance</b>	<b>722,339,370,000</b>	<b>610,253,166,720</b>	<b>(496,682,500)</b>	<b>29,538,463,475</b>	<b>29,538,463,475</b>	<b>25,455,682,334</b>	<b>275,475,265,045</b>	<b>1,692,103,728,549</b>
Appropriation of bonus and welfare fund for the year 2017 according to Resolution of the General Meeting of Shareholders	-	-	-	-	-	-	(6,095,535,199)	(6,095,535,199)
Revaluation of financial assets at fair value	-	-	-	-	-	2,970,288,960	-	2,970,288,960
Profit after tax for the period	-	-	-	-	-	-	50,173,440,945	50,173,440,945
Gain received from branch	-	-	-	-	-	-	5,999,878,161	5,999,878,161
<b>Ending balance</b>	<b>722,339,370,000</b>	<b>610,253,166,720</b>	<b>(496,682,500)</b>	<b>29,538,463,475</b>	<b>29,538,463,475</b>	<b>28,425,971,294</b>	<b>325,553,048,952</b>	<b>1,745,151,801,416</b>



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

## 21. OWNERS' EQUITY (continued)

Details of the Company's share capital as at 30 June 2018 are as follows:

	<i>Number of shares (*) Unit</i>	<i>Par value (*) VND</i>	<i>Ownership %</i>
Bao Viet Holdings	43,281,193	432,811,930,000	59.9%
Other shareholders	28,918,952	289,189,520,000	40.1%
	<b>72,200,145</b>	<b>722,001,450,000</b>	<b>100.0%</b>

(\*) treasury shares are not included in number of shares and par value.

Details of the Company's shares are as follows:

	<i>30 June 2018 Unit</i>	<i>31 December 2017 Unit</i>
Authorized shares	72,233,937	72,233,937
<i>Common shares</i>	72,233,937	72,233,937
Issued and fully paid shares	72,233,937	72,233,937
<i>Common shares</i>	72,233,937	72,233,937
Repurchased shares (Treasury shares)	33,792	33,792
<i>Common shares</i>	33,792	33,792
Outstanding shares	72,200,145	72,200,145
<i>Common shares</i>	72,200,145	72,200,145

## 22. DISCLOSURE OF OFF-BALANCE SHEET ITEMS

### 22.1 The Company's financial assets listed/registered at VSD

	<i>30 June 2018 VND</i>	<i>31 December 2017 VND</i>
Unrestricted financial assets	170,584,480,000	135,089,600,000
Restricted financial assets	953,620,000	-
Financial assets awaiting settlement	412,500,000	5,502,800,000
<b>Total</b>	<b>171,950,600,000</b>	<b>140,592,400,000</b>

### 22.2 The Company's non-traded financial assets deposited at VSD

	<i>30 June 2018 VND</i>	<i>31 December 2017 VND</i>
Unrestricted and non-traded financial assets deposited at VSD	3,000,100,000	3,000,000,000
<b>Total</b>	<b>3,000,100,000</b>	<b>3,000,000,000</b>

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

**22. DISCLOSURE OF OFF-BALANCE SHEET ITEMS (continued)**

**22.3 The Company's awaiting financial assets**

	30 June 2018 VND	31 December 2017 VND
Bonds	50,000,000,000	-
Shares	-	3,291,200,000
<b>Total</b>	<b>50,000,000,000</b>	<b>3,291,200,000</b>

**22.4 The Company's financial assets which have not been deposited at VSD**

	30 June 2018 VND	31 December 2017 VND
Shares	24,686,470,000	82,357,310,000
Fund certificates	102,000,000,000	102,000,000,000
<b>Total</b>	<b>126,686,470,000</b>	<b>184,357,310,000</b>

**22.5 Investors' financial assets listed/registered at VSD**

	30 June 2018 VND	31 December 2017 VND
Unrestricted financial assets	24,094,778,120,000	24,553,353,060,000
Restricted financial assets	244,058,220,000	230,611,690,000
Pledged financial assets	47,464,850,000	170,371,000,000
Financial assets awaiting settlement	66,043,920,000	103,634,910,000
<b>Total</b>	<b>24,452,345,110,000</b>	<b>25,057,970,660,000</b>

**22.6 Investors' non-traded financial assets deposited at VSD**

	30 June 2018 VND	31 December 2017 VND
Unrestricted and non-traded financial assets deposited at VSD	9,352,840,000	7,109,260,000
Restricted and non-traded financial assets deposited at VSD	10,000,000	1,918,060,000
<b>Total</b>	<b>9,362,840,000</b>	<b>9,027,320,000</b>

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

**22. DISCLOSURE OF OFF-BALANCE SHEET ITEMS** (continued)

**22.7 Investor's deposits**

	30 June 2018 VND	31 December 2017 VND
Investors' deposits for securities trading activities under the Company's management	702,862,375,271	125,749,528,572
- of domestic investors	701,978,122,740	124,887,021,192
- of foreign investors	884,252,531	862,507,380
Investors' synthesizing deposits for securities trading activities	3,484,129,044	318,869,139,597
<b>Total</b>	<b>706,346,504,315</b>	<b>444,618,668,169</b>

**22.8 Payables to investors**

	30 June 2018 VND	31 December 2017 VND
Payables for investors' deposits for securities trading activities under the Company's management		
- of domestic investors	696,205,582,135	434,502,420,681
- of foreign investors	1,141,235,068	1,120,541,210
<b>Total</b>	<b>697,346,817,203</b>	<b>435,622,961,891</b>

**22.9 Investor's payables to the Company for securities services**

	30 June 2018 VND	31 December 2017 VND
Securities brokerage fee payables	1,203,950,677	734,518,247
Securities custodian fee payables	370,375,494	256,175,663
<b>Total</b>	<b>1,574,326,171</b>	<b>990,693,910</b>



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

23. OPERATING INCOME

23.1 Gain/loss from disposal of financial statements at FVTPL

No.	Financial assets	Quantity Unit	Average selling price VND/unit	Proceeds VND	Weighted average cost at the end of transaction date VND	Gain/(loss) from disposal over the current period VND	Gain/(loss) from disposal over the previous period VND
<b>I</b>	<b>GAINS</b>						
<b>1</b>	<b>Listed shares</b>	<b>7,580,300</b>		<b>406,851,557,951</b>	<b>393,180,632,995</b>	<b>13,670,924,956</b>	<b>7,844,360,331</b>
	BID	75,400	277,286	20,907,367,984	14,723,460,212	6,183,907,772	454,354,545
	Others	7,504,900		385,944,189,967	378,457,172,783	7,487,017,184	7,390,005,786
<b>2</b>	<b>Unlisted shares</b>	<b>248,600</b>	<b>17,680</b>	<b>4,395,260,648</b>	<b>3,281,520,000</b>	<b>1,113,740,648</b>	<b>236,020</b>
<b>3</b>	<b>Fund certificates</b>	<b>148,770</b>		<b>2,760,646,000</b>	<b>1,870,756,743</b>	<b>889,889,257</b>	<b>129,754,033</b>
	Open-ended fund E1VFN30	148,770	18,556	2,760,646,000	1,870,756,743	889,889,257	129,754,033
<b>4</b>	<b>Listed bonds</b>	<b>28,500,000</b>		<b>1,794,765,493,074</b>	<b>1,793,990,900,346</b>	<b>774,592,728</b>	<b>-</b>
	Corporate bonds	28,500,000		1,794,765,493,074	1,793,990,900,346	774,592,728	-
<b>5</b>	<b>Unlisted bonds</b>	<b>4,897,725</b>		<b>524,087,730,517</b>	<b>523,723,844,081</b>	<b>363,886,436</b>	<b>-</b>
	Corporate bonds	4,897,725		524,087,730,517	523,723,844,081	363,886,436	-
		<b>41,375,395</b>		<b>2,732,860,688,190</b>	<b>2,716,047,654,165</b>	<b>16,813,034,025</b>	<b>7,974,350,384</b>

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

23. OPERATING INCOME (continued)

23.1 Gain/loss from disposal of financial statements at FVTPL (continued)

No.	Financial assets	Quantity Unit	Average selling price VND/unit	Proceeds VND	Weighted average cost at the end of transaction date VND	Gain/(loss) from disposal over the current period VND	Gain/(loss) from disposal over the previous period VND
<b>II</b>	<b>LOSS</b>						
<b>1</b>	<b>Listed shares</b>	<b>3,545,740</b>		<b>67,117,636,800</b>	<b>73,309,718,281</b>	<b>(6,192,081,481)</b>	<b>(3,185,267,519)</b>
	GMD	47,000	50,729	2,384,249,900	3,203,653,254	(819,403,354)	-
	HAG	481,620	13,852	6,671,542,252	7,825,705,487	(1,154,163,235)	(136,452,103)
	Others	3,017,120		58,061,844,648	62,280,359,540	(4,218,514,892)	(3,048,815,416)
<b>2</b>	<b>Unlisted shares</b>	-		-	-	-	<b>(53,553,900)</b>
<b>3</b>	<b>Government bonds</b>	<b>2,000,000</b>		<b>232,550,000,000</b>	<b>232,615,000,000</b>	<b>(65,000,000)</b>	-
	VDB110016	1,000,000	116,408	116,408,000,000	116,429,000,000	(21,000,000)	-
	VDB110024	1,000,000	116,142	116,142,000,000	116,186,000,000	(44,000,000)	-
		<b>5,545,740</b>		<b>299,667,636,800</b>	<b>305,924,718,281</b>	<b>(6,257,081,481)</b>	<b>(3,238,821,419)</b>

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

23. OPERATING INCOME (continued)

23.2 Gain/(loss) from revaluation of financial assets

No.	Financial assets	Cost (VND)	Fair value (VND)	Revaluation difference at the end of the period (VND)	Revaluation difference at the beginning of the period (restated) (VND)	Net difference recorded this period (VND)	Increase (VND)	Decrease (VND)
I	<b>FVTPL</b>							
1	<b>Listed shares</b>	<b>166,713,905,257</b>	<b>157,968,923,700</b>	<b>(8,744,981,557)</b>	<b>(299,288,029)</b>	<b>(8,445,693,528)</b>	<b>33,883,673,173</b>	<b>(42,329,366,701)</b>
	C32	14,117,765,570	10,647,546,000	(3,470,219,570)	44,921,983	(3,515,141,553)	647,488,578	(4,162,630,131)
	DP3	3,953,326,292	10,021,076,900	6,067,750,608	7,376,468,078	(1,308,717,470)	1,696,092,000	(3,004,809,470)
	TCD	34,000,000,000	30,000,000,000	(4,000,000,000)	1,400,000,000	(5,400,000,000)	2,400,000,000	(7,800,000,000)
	SJS	12,633,491,046	9,764,768,000	(2,868,723,046)	(695,451,150)	(2,173,271,896)	601,719,011	(2,774,990,907)
	TIX	27,645,724,730	39,805,875,000	12,160,150,270	4,375,890,270	7,784,260,000	13,445,540,000	(5,661,280,000)
	Others	74,363,597,619	57,729,657,800	(16,633,939,819)	(12,801,117,210)	(3,832,822,609)	15,092,833,584	(18,925,656,193)
2	<b>UPCoM shares</b>	<b>4,626,467,700</b>	<b>1,413,164,400</b>	<b>(3,213,303,300)</b>	<b>(5,308,491,345)</b>	<b>2,095,188,045</b>	<b>3,336,120,600</b>	<b>(1,240,932,555)</b>
	PVO	3,318,480,000	1,282,140,000	(2,036,340,000)	(4,200,000,000)	2,163,660,000	3,320,100,000	(1,156,440,000)
	Others	1,307,987,700	131,024,400	(1,176,963,300)	(1,108,491,345)	(68,471,955)	16,020,600	(84,492,555)
3	<b>Listed fund certificates</b>	<b>30,174,381,048</b>	<b>32,068,000,000</b>	<b>1,893,618,952</b>	<b>8,603,366,748</b>	<b>(6,709,747,796)</b>	<b>4,766,355,805</b>	<b>(11,476,103,601)</b>
	FUESSV50	10,000,000,000	13,000,000,000	3,000,000,000	2,860,000,000	140,000,000	2,760,000,000	(2,620,000,000)
	E1VFN30	20,174,381,048	19,068,000,000	(1,106,381,048)	5,743,366,748	(6,849,747,796)	2,006,355,805	(8,856,103,601)
	<b>Total</b>	<b>201,514,754,005</b>	<b>191,450,088,100</b>	<b>(10,064,665,905)</b>	<b>2,995,587,374</b>	<b>(13,060,253,279)</b>	<b>41,986,149,578</b>	<b>(55,046,402,857)</b>



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

23. OPERATING INCOME (continued)

23.2 Gain/(loss) from revaluation of financial assets (continued)

No.	Financial assets	Cost (VND)	Fair value (VND)	Revaluation difference at the end of the period (VND)	Revaluation difference at the beginning of the period (restated) (VND)	Net difference recorded this period (VND)	Increase (VND)	Decrease (VND)
II	<b>AFS</b>							
	Short-term	16,576,432,682	39,819,950,000	23,243,517,318	23,758,377,318	(514,860,000)	7,533,870,000	(8,048,730,000)
	<i>Unlisted fund certificates</i>	16,576,432,682	39,819,950,000	23,243,517,318	23,758,377,318	(514,860,000)	7,533,870,000	(8,048,730,000)
1	VFMVF1	16,576,432,682	39,819,950,000	23,243,517,318	23,758,377,318	(514,860,000)	7,533,870,000	(8,048,730,000)
	Long-term	106,150,483,000	118,439,429,800	12,288,946,800	8,061,225,600	4,227,721,200	6,361,321,200	(2,133,600,000)
1	<i>Unlisted shares</i>	14,150,483,000	17,445,429,800	3,294,946,800	802,745,600	2,492,201,200	2,492,201,200	-
	GPINVEST	14,150,483,000	17,445,429,800	3,294,946,800	802,745,600	2,492,201,200	2,492,201,200	-
2	<i>Unlisted fund certificates</i>	92,000,000,000	100,994,000,000	8,994,000,000	7,258,480,000	1,735,520,000	3,869,120,000	(2,133,600,000)
	BVIF	80,000,000,000	87,944,000,000	7,944,000,000	5,315,680,000	2,628,320,000	2,628,320,000	-
	BVPF	12,000,000,000	13,050,000,000	1,050,000,000	1,942,800,000	(892,800,000)	1,240,800,000	(2,133,600,000)
		<u>122,726,915,682</u>	<u>158,259,379,800</u>	<u>35,532,464,118</u>	<u>31,819,602,918</u>	<u>3,712,861,200</u>	<u>13,895,191,200</u>	<u>(10,182,330,000)</u>

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

23. OPERATING INCOME (continued)

23.3 Dividend, interest income from FVTPL, HTM, loans and AFS financial assets

	For the six-month period ended 30 June 2018 VND	For the six-month period ended 30 June 2017 VND
From FVTPL financial assets	3,774,121,213	2,115,397,528
- Shares	3,774,121,213	2,115,397,528
From HTM financial assets	10,811,418,987	15,705,060,981
- Bonds	9,828,302,324	10,170,114,619
- Term deposits	983,116,663	5,534,946,362
From loans	82,050,222,455	59,902,523,126
- Margin lending	69,251,669,760	40,152,941,511
- Advance proceeds from sale of securities for customers	12,798,552,695	19,749,581,615
From AFS financial assets	917,148,400	3,515,793,500
- Shares	917,148,400	3,515,793,500
<b>Total</b>	<b>97,552,911,055</b>	<b>81,238,775,135</b>

23.4 Revenue from other activities

	For the six-month period ended 30 June 2018 VND	For the six-month period ended 30 June 2017 VND
Revenue from brokerage services	46,826,747,238	89,380,297,856
Revenue from underwriting and issuance agency services	50,000	700,150,000
Revenue from securities custodian services	1,669,410,193	1,431,553,647
Revenue from financial advisory services	2,486,750,000	1,101,112,877
Other operating revenue	364,352,253	214,540,825
- Revenue from entrusted and auctions activities	-	27,655,489
- Revenue from management of investor transaction accounts	323,754,098	81,106,454
- Other revenues	40,598,155	105,778,882
<b>Total</b>	<b>51,347,309,684</b>	<b>92,827,655,205</b>

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

**24. PROVISION EXPENSES FOR DOUBTFUL DEBT AND IMPAIRMENT OF FINANCIAL ASSETS**

	<i>For the six-month period ended 30 June 2018 VND</i>	<i>For the six-month period ended 30 June 2017 VND</i>
Provision expense for margin lending	2,103,621,218	7,623,511,337
Reversal of provision for AFS financial assets	(1,225,351,556)	(4,957,161,897)
<b>Total</b>	<b>878,269,662</b>	<b>2,666,349,440</b>

**25. GENERAL AND ADMINISTRATIVE EXPENSES**

	<i>For the six-month period ended 30 June 2018 VND</i>	<i>For the six-month period ended 30 June 2017 VND</i>
Payroll expenses for administrative staff	17,463,547,643	16,459,267,053
- <i>Salary and bonus</i>	16,981,645,643	15,954,555,053
- <i>Social security, health insurance, union fee and unemployment insurance</i>	481,902,000	504,712,000
Healthcare insurance expenses	1,329,430,862	156,594,914
Office supplies	66,285,809	32,119,998
Materials and tools	1,378,392,258	242,272,396
Depreciation of fixed asset	2,222,986,315	578,005,646
Tax and fee expenses	1,004,520,777	1,405,079,393
External service expenses	6,471,482,254	11,189,363,685
Other expenses	1,026,346,056	923,332,237
<b>Total</b>	<b>30,962,991,974</b>	<b>30,986,035,322</b>

**26. OTHER INCOME AND EXPENSES**

	<i>For the six-month period ended 30 June 2018 VND</i>	<i>For the six-month period ended 30 June 2017 VND</i>
<b>Other incomes</b>	<b>118,454,545</b>	<b>9,090,909</b>
Proceed from disposal of fixed assets, tools and equipment	-	9,090,909
Others	118,454,545	-
<b>Other expenses</b>	<b>(242,090,000)</b>	<b>(212,020,000)</b>
Other expenses	(242,090,000)	(212,020,000)
<b>Total</b>	<b>(123,635,455)</b>	<b>(202,929,091)</b>



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

## 27. CORPORATE INCOME TAX

### 27.1 Current corporate income tax

The tax returns filed by the Company are subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the interim financial statements of Head Office could change later upon final determination by the tax authorities.

The current tax payable is based on taxable profit for the period. The taxable profit of the Company for the period differs from the profit as reported in the interim income statement of Head Office because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are not taxable or deductible. The Company's current tax liability is calculated using tax rates that have been enacted by the reporting date. The corporate income tax ("CIT") applicable to the Company is 20% of the estimated taxable profit (in 2017: 20%).

The estimated current corporate income tax of the Company is represented in the table below:

	<i>For the six-month period ended 30 June 2018 VND</i>	<i>For the six-month period ended 30 June 2017 VND</i>
<b>Profit before tax</b>	<b>61,839,607,545</b>	<b>74,007,874,074</b>
<b><i>Adjustments to increase accounting profit</i></b>		
Non-deductible expenses		
Movement in revaluation of financial assets	2,345,711,218	7,835,531,337
<b><i>Adjustments to decrease accounting profit</i></b>		
Dividend income	537,733,540	1,329,945,087
Reimbursement of expenses not yet deducted in the previous period	(4,691,269,613)	(5,631,191,028)
	(1,163,216,151)	(4,806,792,297)
<b>Estimated taxable profits</b>	<b>58,868,566,539</b>	<b>72,735,367,173</b>
Tax rate	20%	20%
<b>Current CIT expenses</b>	<b>11,773,713,308</b>	<b>14,547,073,435</b>
<b>Current CIT recognized in other comprehensive income ("OCI")</b>	<b>-</b>	<b>(837,500,000)</b>
CIT payable at the beginning of the period	8,027,075,760	2,064,688,154
CIT paid during the period	(15,815,733,640)	(7,851,716,440)
<b>CIT payable at the end of the period</b>	<b>3,985,055,428</b>	<b>7,922,545,149</b>
CIT payable for branches	1,355,884,671	330,837,228
<b>Total CIT payable at the end of the period</b>	<b>5,340,940,099</b>	<b>8,253,382,377</b>

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

27. CORPORATE INCOME TAX (continued)

27.2 *Deferred corporate income tax*

The following are deferred tax liabilities recognized by the Company, and their movements thereon, during the current and prior reporting periods:

	<i>Statement of financial position of Head Office</i>		<i>Income statement of Head Office</i>	
	<i>30 June 2018</i>	<i>31 December 2017</i>	<i>For the six- month period ended 30 June 2018</i>	<i>For the six- month period ended 30 June 2017</i>
	<i>VND</i>	<i>VND</i>	<i>VND</i>	<i>VND</i>
Deferred CIT recorded in profit or loss	4,335,121,252	4,442,667,960	(107,546,708)	(265,989,017)
Deferred CIT recorded in Other comprehensive income	7,106,492,824	6,363,920,584	742,572,240	1,237,989,920
<b>Total</b>	<b>11,441,614,076</b>	<b>10,806,588,544</b>	<b>635,025,532</b>	<b>972,000,903</b>
			<i>30 June 2018</i>	<i>31 December 2017</i>
			<i>VND</i>	<i>VND</i>
Tax rate			20%	20%
Taxable temporary difference			57,208,070,378	54,032,942,718
<i>In which:</i>				
- <i>Difference from revaluation of FVTPL financial assets</i>			21,675,606,260	22,213,339,800
- <i>Difference from revaluation of AFS financial assets</i>			35,532,464,118	31,819,602,918
<b>Deferred CIT payable</b>			<b>11,441,614,076</b>	<b>10,806,588,544</b>

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

## 28. ACCUMULATED OTHER COMPREHENSIVE INCOME

<i>Items</i>	<i>Beginning balance VND</i>	<i>Movement during the period VND</i>	<i>Reclassification from owners' equity to income statement VND</i>	<i>Ending balance VND</i>
Difference from revaluation of AFS financial assets	31,819,602,918	3,712,861,200	-	35,532,464,118
Deferred CIT	(6,363,920,584)	(742,572,240)	-	(7,106,492,824)
	<b>25,455,682,334</b>	<b>2,970,288,960</b>	<b>-</b>	<b>28,425,971,294</b>

## 29. ADDITIONAL INFORMATION FOR STATEMENT OF CHANGES IN OWNERS' EQUITY

Incomes and expenses, gains or losses which are recorded directly to owners' equity:

	<i>For the six-month period ended 30 June 2018 VND</i>	<i>For the six-month period ended 30 June 2017 VND</i>
Income recorded directly to owners' equity	11,116,152,960	8,316,359,680
- Gain from revaluation of AFS financial assets	11,116,152,960	8,316,359,680
Expense recorded directly to owners' equity	(8,145,864,000)	(6,714,400,000)
- Loss from revaluation of AFS financial assets	(8,145,864,000)	(6,714,400,000)
<b>Total</b>	<b>2,970,288,960</b>	<b>1,601,959,680</b>

## 30. OTHER INFORMATION

### 30.1 Related party transaction

<i>Related parties</i>	<i>Relationship</i>
Bao Viet Holdings	Parent company
Bao Viet Life Corporation (BVL)	Fellow subsidiary
Bao Viet Life Hanoi	Member of BVL
Bao Viet Insurance Corporation (BVGI)	Fellow subsidiary
Bao Viet Insurance Hanoi	Member of BVGI
Bao Viet Fund Management Limited Company	Fellow subsidiary
Bao Viet Investment Joint Stock Company	Fellow subsidiary
Bao Viet Value Investment Fund	Fund owned by the same parent company



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

30. OTHER INFORMATION (continued)

30.1 Related party transaction (continued)

Significant transactions with related parties for the six-month period ended 30 June 2018 are as follows:

Currency: VND

Related parties	Transactions	Income/(expense)	
		For the six-month period ended 30 June 2018	For the six-month period ended 30 June 2017
Bao Viet Holdings	Securities transaction fee	157,573,988	201,359,300
	Custodian fee	154,372,232	43,507,466
	Office renting fee	-	(3,413,118,503)
	Reporting service fee	17,500,000	35,000,000
	Advisory fee	-	150,000,000
	Accrued expense for IT services	(1,254,202,827)	(1,532,242,424)
Bao Viet Life Corporation	Securities transaction fee	6,994,156,143	6,861,365,220
	Custodian fee	283,615,380	312,051,327
Bao Viet Life Hanoi	Office renting expense	(249,000,000)	(226,363,636)
Bao Viet Insurance Corporation	Securities transaction fee	572,340,198	848,252,629
	Custodian fee	13,190,420	14,613,526
Bao Viet Insurance Hanoi	Health insurance for employees	-	(505,162,682)
Bao Viet Fund Management Limited Company	Securities transaction fee	42,259,520	39,013,368
	Custodian fee	1,819,272	1,819,097
Bao Viet Investment Joint Stock Company	Buiding management expense	-	(764,126,059)
Bao Viet Value Investment Fund	Securities transaction fee	630,138,290	617,420,770

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

30. OTHER INFORMATION (continued)

30.1 Related party transaction (continued)

Amounts of receivables and payables due to/from related companies as at 30 June 2018 are as follows:

Related party	Transactions	Currency: VND	
		Receivables/(payables)	
		30 June 2018	31 December 2017
Bao Viet Holdings	Reporting service fee	17,500,000	52,500,000
	Receivable from dividend payout services on behalf of BVH and management of BVH's shareholders certificates	-	88,000,000
	Accrued expense for IT Service	(1,254,202,825)	(1,606,898,379)
Bao Viet Life Hanoi	Office rental at 94 Ba Trieu	(249,000,000)	-
	Accrued expense for life insurance for employees	(1,050,000,000)	-
Bao Viet Insurance Hanoi	Healthcare insurance	(755,605,812)	(334,259,030)
Bao Viet Fund Management Limited Company	Custodian fee	-	229,005,033
Bao Viet at Ho Chi Minh branch	Payables/receivables	(125,448,833,932)	1,734,436,026

**Transactions with other related parties**

*Remuneration to members of the Board of Management and the Board of Directors*

	For the six-month period ended 30 June 2018 VND	For the six-month period ended 30 June 2017 VND
Salary and bonus for the Board of Management of the Company and Ho Chi Minh branch (*)	3,534,781,000	2,143,477,000
Salary and bonus for the Board of Directors and the Board of Supervisors (**)	1,358,365,533	288,000,000
	<b>4,893,146,533</b>	<b>2,431,477,000</b>

(\*) Salary and bonus for the Board of Management comprise (i) amount occurring during the period and (ii) effective bonus of 2017 but paid in 2018.

(\*\*) Salary and bonus for the Board of Directors and the Board of Supervisors in current period comprise (i) amount occurring during the period and (ii) effective bonus of 2017 but paid in 2018

NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

**30. OTHER INFORMATION** (continued)

**30.2 Operating lease commitments**

The Company is renting offices under operating leases. As at 30 June 2018, the leases payable in the future under operating leases according to operating lease contracts of Head Office are as follows:

	30 June 2018 VND	31 December 2017 VND
Less than 1 year	1,443,636,254	2,010,914,245
From 1 to 5 years	2,402,897,481	2,973,692,442
<b>Total</b>	<b>3,846,533,735</b>	<b>4,984,606,687</b>

**30.3 Financial risk management objectives and policies**

The purpose of Risk Management System of the Company is to minimize the risk events as well as to facilitate the Company to achieve stable, safe and efficient business goals and profits.

The Company's financial risk management policies applies for the whole Company includes Head Office and branches are presented at Note 30.5, interim combined financial statements.



NOTES TO THE INTERIM FINANCIAL STATEMENTS OF HEAD OFFICE (continued)  
as at 30 June 2018 and for the six-month period then ended

**31. EVENTS AFTER THE BALANCE SHEET DATE**

Other than disclosed elsewhere in the interim financial statements of Head Office, there is no event or circumstance arisen since 30 June 2018 that requires adjustment or disclosure in the interim financial statements of Head Office as at 30 June 2018 and for the six-month period then ended.



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Preparer  
Deputy Head of Financial  
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Ms. Nguyen Hong Thuy  
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Hanoi, Vietnam

13 August 2018

