**Head office of Bao Viet Securities JSC**

**72 Tran Hung Dao, Hoan Kiem, Hanoi**

**BALANCE SHEET AS AT 31 DECEMBER 2017**

**Unit: VND**

|  |  |  |  |
| --- | --- | --- | --- |
| **ASSETS** |  | **Closing balance** | **Opening balance** |
| **A. CURRENT ASSETS (100 = 110 + 130)** | **100** | **1,636,875,340,575** | **1,363,890,439,894** |
| **I. Financial assets (110 = 111 ->129)** | **110** | **1,636,282,583,229** | **1,361,151,657,405** |
| **Cash and cash equivalents** | **111** | 160,010,934,641 | 111,747,965,219 |
| 1.1 Cash | **111.1** | 1,247,912,940 | 1,239,635,923 |
| 1.2. Cash equivalents | **111.2** | 158,763,021,701 | 110,508,329,296 |
| 2. Financial assets at fair value through profit or loss | **112** | 181,752,087,610 | 113,823,071,320 |
| 3. Held - to - maturity investments | **113** | 136,628,720,012 | 270,317,549,561 |
| 4. Loans | **114** | 1,081,184,320,622 | 735,872,635,238 |
| 5. Available for sale | **115** | 111,091,267,683 | 119,091,744,477 |
| 6. Allowance for depreciations of financial assets and mortage assets | **116** | (67,199,267,683) | (59,712,739,629) |
| **7. Account receiables** | **117** | 10,486,522,115 | 11,910,433,601 |
| 7.1 Sales of financial assets receivables | **117.1** | - | - |
| 7.2 Accrual dividend and interest Receivables | **117.2** | 10,486,522,115 | 11,910,433,601 |
| 7.2.1 Due dividends and interests receivables | **117.3** | - | - |
| in which: Bad receivables of due dividends and interests | **117.3.1** | - | - |
| 7.2.2 Expected receivables of dividends and interests not yet due | **117.4** | 10,486,522,115 | 11,910,433,601 |
| 8. Prepaid to suppliers | **118** | 8,199,279,390 | 43,439,389,731 |
| 9. Services receivables | **119** | 1,909,574,110 | 3,469,316,496 |
| 10. Internal receivables | **120** | 1,734,436,026 | (29,191,828,350) |
| 11. Trading errors receivables | **121** | - | - |
| 12. Other receivables | **122** | 26,134,437,588 | 56,033,923,440 |
| 13. Allowance for receivables | **129** | (15,649,803,699) | (15,649,803,699) |
| **II. Other current assets (130 = 131->136)** | **130** | **592,757,346** | **2,738,782,489** |
| 1. Advance payments | **131** | 145,827,360 | 262,336,900 |
| 2. Office goods | **132** | 48,804,675 | 634,603,564 |
| 3. Short-term prepaid expenses | **133** | 380,425,311 | 1,841,842,025 |
| 4. Short-term Mortgage, Guarantee deposits | **134** | 17,700,000 | - | - |
| 5. Deductible VAT | **135** | - | - |
| 6. Taxes and receivables from the State | **136** | - | - |
| 7. Other current assets | **137** | - | - |
| 8. Government bond repos trading | **138** | - | - |
| 9. Provision for impairment of short-term assets | **139** | - | - |
| **B. FIXED ASSETS (200 = 210 + 220 + 230 + 240 + 250 - 260)** | **200** | **449,122,984,475** | **510,172,741,662** |
| **I. Long-term receivables** | **210** | **372,541,151,274** | **483,089,981,860** |
| 1. Long-term receivables | **211** | - | - |
| **2. Investments** | **212** | 401,089,151,274 | 513,089,981,860 |
| 2.1 Held - to - maturity investments | **212.1** | 213,078,722,674 | 328,525,852,860 |
| 2.2 Investment in Subsidiaries | **212.2** | - | - |
| 2.3 Investment in Joint Ventures | **212.3** | - | - |
| 2.4 Other long-term investment | **212.4** | 188,010,428,600 | 184,564,129,000 |
| 3. Provision for impairment of non-current assets | **213** | (28,548,000,000) | (30,000,000,000) |
| **II. Fixed Assets** | **220** | **2,357,679,724** | **3,032,246,255** |
| 1. Tangible fixed assets | **221** | 1,912,947,070 | 2,605,595,824 |
| - Historical cost | **222** | 18,430,239,447 | 21,321,518,905 |
| - Accumulated Depreciation | **223a** | (16,517,292,377) | (18,715,923,081) |
| - Fixed asset valuation at fair value | **223b** | - | - |
| 2. Finance lease assets | **224** | - | - |
| - Historical cost | **225** | - | - |
| - Accumulated Depreciation of Finance lease | **226a** | - | - |
| '- Finance lease asset valuation at fair value | **226b** | - | - |
| 3. Intangible fixed assets | **227** | 444,732,654 | 426,650,431 |
| - Historical cost | **228** | 11,132,386,440 | 10,944,836,440 |
| - Accumulated Amortization | **229a** | (10,687,653,786) | (10,518,186,009) |
| '- Intangible fixed asset valuation at fair value | **229b** | - | - |
| III. Investment property | **230** | - | - |
| - Historical cost | **231** | - | - |
| - Accumulated Depreciation | **232a** | - | - |
| ' - Investment property valuation at fair value | **232b** | - | - |
| IV. Construction in progress | **240** | **13,903,461,679** | **299,200,000** |
| **V. Other long-term receivables** | **250** | 650,320,691,798 | **23,751,313,547** |
| 1. Long-term Mortgage, Guarantee deposits | **251** | 273,036,475 | 273,036,475 |
| 2. Long-term Prepaid Expenses | **252** | 38,889,175,263 | 2,330,657,985 |
| 3. Deferred Tax Assets | **253** | - | - |
| 4. Payment for the Settlement support fund | **254** | 21,158,480,060 | 21,147,619,087 |
| 5. Other long-term receivables | **255** | - | - |
| 6. goodwill | **256** | - | - |
| VI. Allowances for long-term receivables depreciation | **260** | - | - |
| **TOTAL ASSETS (270 = 100 + 200)** | **270** | **2,085,998,325,050** | **1,874,063,181,556** |
| **C. LIABILITIES (300 = 310 + 340)** | **300** | **394,168,058358** | **306,378,296,061** |
| **I. Current liabilities** | **310** | **383,514,947,814** | **301,497,655,582** |
| **1. Short-term borrowings and loans from finance lease** | **311** | 89,985,675,489 | 159,677,448,472 |
| 1.1 Short-term borrowings | **312** | 89,985,675,489 | 159,677,448472 |
| 1.2 Short-term Loans from finance lease | **313** | - | - |
| 2. Short-term borrowings for finance | **314** | - | - |
| 3. Short-term convertible bond | **315** | - | - |
| 4. Short-term issued bond | **316** | - | - |
| 5. Borrowings for the Settlement support fund | **317** | - | - |
| 6. Payment for securities trading expenses | **318** | 3,784,322,461 | 2,622,106,585 |
| 7. Payment for trading error of fiancial assets | **319** | - | - |
| 8. Short-term Accounts Payable | **320** | 8,383,957,070 | 901,040,710 |
| 9. Short-term advance payments from buyers | **321** | 1,538,300,000 | 1,107,800,000 |
| 10. Tax Payables & Payables to Government | **322** | 11,352,608,340 | 4,593,398,698 |
| 11. Payment for employees | **323** | 44,830,432,431 | 25,743,912,404 |
| 12. Payment for employees welfare | **324** | 52,898,704 | 211,217,711 |
| 13. Short-term payables expeneses | **325** | 2,866,869,454 | 1,901,244,525 |
| 14. Short-term internal payables | **326** | - | - |
| 15. Short-term unrealized turnover | **327** | - | - |
| 16. Short-term received Guarantee Deposits | **328** | - | - |
| 17. Other Short-term payables | **329** | 1,031,097,766 | 20,996,845,991 |
| 18. Short-term Allowance | **330** | - | - |
| 19. Bonus and welfare fund | **331** | 5,893,515,403 | 4,616,514,149 |
| 20. Government bond repos trading | **332** | 213,795,270,696 | 79,126,130,337 |
| **II. Long-term liabilities** | **340** | **10,653,110,544** | **4,880,640,479** |
| 1. Long-term Accounts Payable | **341** | - | - |
| 1.1 Long-term borrowings | **342** | - | - |
| 1.2 Long-term Loans from finance lease | **343** | - | - |
| 2. Long-term borrowing and debt | **344** | - | - |
| 3. Long-term convertible bond | **345** | - | - |
| 4. Long-term issued bond | **346** | - | - |
| 5. Long-term payment for suppliers | **347** | - | - |
| 6. Provision for long-term payables | **348** | - | - |
| 7. Long-term expenses | **349** | - | - |
| 8. Long-term Internal Payables | **350** | - | - |
| 9. Long-term unrealized turnover | **351** | - | - |
| 10. Long-term received Guarantee Deposits | **352** | - | - |
| 11. Other long-term payables | **353** | - | - |
| 12. Long-term Allowance | **354** | - | - |
| 13. Investor protection fund | **355** | - | - |
| 14. Deferred Tax Liabilities | **356** | 10,653,110,544 | 4,880,640,479 |
| 15. Science and Technology Development Fund | **357** | - | - |
| **A. Owner's equity** | **400** | **1,691,830,266,692** | **1,567,684,885,495** |
| **(400 = 410 + 420)** |
| **I. Owner's equity** | **410** | **1,691,830,266,692** | **1,567,684,885,495** |
| **1. Business capital** | **411** | 1,332,095,854,220 | 1,332,095,854,220 |
| **1.1 Contributed capital** | **411.1** | 722,339,370,000 | 722,399,370,000 |
| a. Common stock | **411.1a** | 722,339,370,000 | 722,399,370,000 |
| b. Preferred stock | **411.1b** | - | - |
| 1.2 Surplus capital | **411.2** | 610,253,166,720 | 610,253,166,720 |
| 1.3 Conversion option to bonds | **411.3** | - | - |
| 1.4 Other capital | **411.4** | - | - |
| 1.5 Treasury shares | **411.5** | (496,682,500) | (496,682,500) |
| 2. Revaluation differences on Assets | **412** | 25,679,270,334 | 11,988,698,654 |
| 3. Foreign exchange differences | **413** | - | - |
| 4. Reserve fund for supplementing charter capital | **414** | 29,513,610,983 | 23,894,449,402 |
| 5. Allowance for financial and professtional risks | **415** | 29,513,610,983 | 23,894,449,402 |
| 6. Other funds | **416** | - | - |
| 7. Retained earnings | **417** | 275,027,920,172 | 175,811,433,817 |
| 7.1 Realized earnings | **417.1** | 276,475,000,758 | 168,277,570,560 |
| 7.2 Unrealized earnings | **417.2** | (1,447,080,586) | 7,533,863,257 |
| II. Other resources and funds | **420** | - | - |
| **TOTAL LIABILITIES AND OWNER'S EQUITY** | **440** | **2,086,998,325,050** | **1,874,063,181,556** |

|  |  |  |  |
| --- | --- | --- | --- |
| **OFF BALANCE SHEET ITEMS** | | | |
| 1. **ASSETS OF SECURITIES COMPANY AND MANAGED ASSETS ACCORDING TO COMMITMENTS**   **Closing balance Opening balance** | | | |
| 1. Leased fixed assets | 001 | - | - |
| 2. Pledged valuable papers | 002 | - | - |
| 3. Mortgaged assets | 003 | - | - |
| 4. Bad debt written off | 004 | - | - |
| 5. Foreign currencies | 005 | - | - |
| 6. Outstanding shares | 006 | 72,200,145 | 72,200,145 |
| 7. Treasury shares | 007 | 33,792 | 33,792 |
| 8. Financial assets listed/ registered for trading at VSD of the company | 008 | 140,592,400,000 | 115,205,940,000 |
| 9. Financial assets deposited at VSD and not yet traded | 009 | 3,000,000,000 | 3,000,000,000 |
| 10. Financial assets awaiting receipt | 010 | 3,291,200,000 | 1,577,100,000 |
| 11. Financial assets used to correct trading errors | 011 |  |  |
| 12. Financial assets not yet deposited at VSD | 012 | 184,357,310,000 | 356,553,980,000 |
| 13. Financial assets under rights enjoyment | 013 | - | - |
| 1. **ASSETS AND ITEMS ALLOCATED BACK TO MANAGED ASSETS ACCODING TO COMMITMENTS WITH CUSTOMERS**   **Closing balance Opening balance** | | | |
| 1. Customer's financial assets listed/ registered for trading at VSD of the company | 021 | 25,057,970,660,000 | 25,346,201,310,000 | |
| a. Tradable financial assets | 021.1 | 24,553,353,060,000 | 25,087,192,410,000 | |
| b. Financial assets under transfer restriction | 021.2 | 230,611,690,000 | 135,641,440,000 | |
| c. Mortgaged financial assets | 021.3 | 170,371,000,000 | 73,300,000,000 | |
| d. Isolated or suspended financial assets | 021.4 |  |  | |
| e. Financial assets awaiting for settlement | 021.5 | 103,634,910,000 | 50,057,460,000 | |
| f. Financial assets awaiting for lending | 021.6 | - | - | |
| 2. Customer's financial assets deposited at VSD and not yet traded | 022 | 9,027,320,000 | 7,426,130,000 | |
| a. Financial assets deposited at VSD and not yet traded, transferable | 022.1 | 7,109,260,000 | 6,433,130,000 | |
| b. Financial assets deposited at VSD and not yet traded, transfer restricted | 022.2 | 1,918,060,000 | 993,000,000 | |
| c. Financial assets deposited at VSD and not yet traded, mortgaged | 022.3 | - | - | |
| d. Financial assets deposited at VSD and not yet traded, isolated and suspended | 022.4 | - | - | |
| 3. Customer's financial assets awaiting receipt | 023 | 180,334,830,000 | 105,290,830,000 | |
| 4. Financial assets used to correct trading errors of investors | 024.a | - | - | |
| 5. Undeposited financial assets of investor at Vietnam Securities Depository Center | 024.b | 2,149,322,700,000 | 1,989,322,700,000 | |
| 5. Customer's financial assets under rights enjoyment | 025 | - | - | |
| 6. Customer's Deposits | 026 | 446,113,733,436 | 399,091,401,270 | |
| 6.1 Deposits to securities brokerage activity | 027 | 125,749,528,572 | 81,167,276,061 | |
| 7.2 Deposits for securities trading collection | 028 | 318,869,139,597 | 308,360,826,219 | |
| 7.3 Deposits for clearing and settlement activities | 029 | - | - | |
| a. Domestic Investor's deposits for clearing and settlement activities | 029.1 | - | - | |
| b. Foreign Investor's deposits for clearing and settlement activities | 029.2 | - | - | |
| 7.4 Deposits of securities issuers | 030 | 1,495,065,267 | 9,563,298,990 | |
| 8. Payable to customer of Deposits for securities trading under management of stock company | 031 | 435,622,961,891 | 389,566,192,874 | |
| 8.1 Payable to domestic customer of Deposits for securities trading under management of Stock company | 031.1 | 434,502,420,681 | 388,291,610,358 | |
| 8.2 Payable to foreign customer of Deposits for securities trading under management of stock company | 031.2 | 1,120,541,210 | 1,274,582,516 | |
| 9. Payable to issuer | 032 | 2,099,064,746 | 1,118,654,984 | |
| 10. Receivables from customers for error of financial asset transaction | 033 | - | - | |
| 11. Payables to customers for error of financial asset transaction | 034 | - | - | |
| 12. Payables for dividend, bond interest | 035 | 8,391,706,799 | 8,406,553,412 | |

**INCOME STATEMENT ENDED 31 DEMCEMBER 2017**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **I. REVENUE** |  | **Quarter 4 ended 31/12/2017** | **Quarter 4 ended 31/12/2016** | **Accumulated to 31/12/2017** | **Accumulated to 31/12/2016** |
| **1.1 Gains from Financial assets at fair value through profit or loss (FVTPL)** | **1** | 32,697,768,741 | 16,831,775,161 | 81,799,493,880 | 51,711,177,581 |
| a. Gains from sale of financial assets | **1.1** | 9,096,163,151 | 1,614,630,588 | 25,057,335,332 | 15,193,937,255 |
| b. Revaluation differences on financial assets through profit or loss | **1.2** | 21,980,626,490 | 14,001,245,773 | 50,713,577,870 | 33,157,240,357 |
| c. Dividend, interests from FVTPL | **1.3** | 1,620,979,100 | 1,215,898,800 | 6,008,580,678 | 3,359,999,969 |
| 1.2 Gains from Held - to - maturity investments | **2** | 7,139,742,565 | 8,184,759,817 | 29,880,397,299 | 31,170,368,395 |
| 1.3 Gains from loans and receivables | **3** | 39,635,420,494 | 29,103,538,657 | 122,540,135,817 | 98,486,397,721 |
| 1.4 Gains from financial assets available for sale (AFS) | **4** | - | 4,379,663,400 | 3697,793,500 | 7,805,501,100 |
| 1.5 Gains from derivative tools | **5** | - | - | - | - |
| 1.6 Revenue from brokeage | **6** | 22,075,995,207 | 20,495,132,704 | 148,063,382,327 | 64,927,366,540 |
| 1.7 Revenue from securities underwriting, securities Registrar | **7** | - | - | 700,150,000 | - |
| 1.8 Revenue from consultancy | **8** | - | - | - | - |
| 1.09 Revenue from securities depository | **9** | 1,128,230,601 | 770,574,700 | 3,123,350,213 | 2,545,780,572 |
| 1.10 Revenue from financial advisory services | **10** | 723,636,364 | 1,328,565,455 | 2,566,931,059 | 3,842,656,363 |
| 1.11 Revenue from other activities | **11** | 343,456,515 | 107,463,869 | 585,645,049 | 4,031,404,151 |
| **TOTAL REVENUE (20 = 01>11)** | **20** | **103,744,250,487** | **81,201,473,763** | 392,937,279,144 | 264,520,652,423 |
| **II. EXPENSE FOR OPERATING ACTIVITIES** |  | - | - | - | - |
| 2.1 Loss from Financial assets at fair value through profit or loss (FVTPL) | **21** | 18,609,878,987 | 6,636,999,251 | 44,082,827,092 | 31,737,188,331 |
| a. Loss from sale of financial assets | **21.1** | 1,492,327,630 | 3,329727,671 | 5,492,786,321 | 13,631,600,256 |
| b. Revaluation differences on financial assets through profit or loss | **21.2** | 17,117,551,357 | 3,307,2711,580 | 38,590,040,771 | 18,105,588,075 |
| c. Expenses for purchase of FVTPL | **21.3** | - | - | - | - |
| 2.2 Loss from Held - to - maturity investments | **22** | - | - | - | - |
| 2.3 Expenses for interests, loss from loans and receivables | **23** | - | - | - | - |
| 2.4 Loss from sale of assets available for sale (AFS) | **24** | 3,192,053,214 | (6,250,226,007) | 6,034,528,054 | (9,843,641,898) |
| 2.5 Loss from derivative tools | **25** | - | - | - | - |
| 2.6 Expenses for proprietary dealing | **26** | 831,080,904 | 684,246,975 | 2,295,557,574 | 1,643,725,612 |
| 2.7 Expenses for brokeage | **27** | 21,104,725,616 | 14,082,389,383 | 117,802,749,578 | 53,352,101,488 |
| 2.8 Expenses for securities underwriting, securities Registration | **28** | - | - | - | 19,502,727 |
| 2.9 Expenses for consultancy | **29** | - | - | - | - |
| 2.10 Expenses for securities depository | **30** | 2,206,829,497 | 2,229,442,769 | 7,456,422,243 | 6,512,420,728 |
| 2.11. Costs of financial advisory services | **31** | 1,217,105,802 | 1,348,899,356 | 3,361,793,436 | 3,208,433,444 |
| 2.12 Expenses for other activities | **32** | 2,287,099,227 | 2,823,872,681 | 6,946,003,080 | 6,658,430,226 |
| *In which: expense for fixing transaction errors* | **33** | 19,760,000 | 750,000 | 19,760,000 | 118,244,000 |
| **TOTAL EXPENSE (40 = 21->32)** | **40** | **49,448,773,247** | **21,555,624,408** | **187,979,881,057** | **96,288,160,658** |
| **III. REVENUE FOR FINANCING ACTIVITIES** |  | - | - | - | - |
| 3.1 Foreign exchange rate differences | **41** | - | - | - | - |
| 3.2 Revenue, receivalbes from dividends, interest in the period | **42** | 7,370,573,069 | 4,023,907,915 | 15,841,193,101 | 12,312,123,945 |
| 3.3 Gains from investment in associates | **43** | - | - | - | - |
| 3.4 Other revenue | **44** | - | - | - | - |
| **Total (50 = 41->44)** | **50** | **7,370,573,069** | **4,023,907,915** | **15,841,193,101** | **12,312,123,945** |
| **I.V EXPENSE FOR FINANCING ACTIVITIES** |  | - | - | - | - |
| 4.1 Foreign exchange rate differences | **51** | - | - | - | - |
| 4.2 Interest expenses | **52** | 2,367,643,124 | 1,436,162,403 | 8,407,790,912 | 6,678,986,795 |
| 4.3 Losses from investment in associates | **53** | - | - | - | - |
| 4.4. Provision for reduction in long-term investments | **54** | - | - | - | - |
| 4.5 Other expense | **55** | - | - | - | - |
| 5. Profit/Loss in joint-ventures | **56** | - | - | - | - |
| **Total (60 = 51->56)** | **60** | **2,367,643,124** | **1,436,162,403** | **8,407,790,912** | **6,678,986,795** |
| V. Sale expenses | **61** | - | - | - | - |
| VI. General and administration expenses | **62** | **16,529,880,803** | **14,949,294,361** | **66,236,538,054** | **51,157,212,741** |
| **VII. OPERATING RESULTS (70= 20+50-40-60-61-62)** | **70** | **42,768,526,382** | **47,284,300,506** | **146,154,262,222** | **122,708,416,174** |
| **VIII. OTHER EXPENSES AND REVENUE** |  | - | - | - | - |
| 8.1 Other revenue | **71** | 12,080,909 | 4,636,364 | 78,953,636 | 7,363,637 |
| 8.2 Other expenses | **72** | 181,991,580 | 559,193,533 | 893,013,050 | 767,398,533 |
| **Total (80= 71-72)** | **80** | **(169,910,671)** | **(554,557,169)** | **(814,059,414)** | **(760,034,896)** |
| **IX. Accounting profit (loss) before tax (90=70 + 80)** | **90** | **42,598,615,711** | **46,729,743,337** | **145,340,202,808** | **121,948,381,278** |
| 9.1 Realized earnings | **91** | 37,735,540,578 | 36,035,769,144 | 133,216,665,709 | 106,896,728,996 |
| 9.2 Unrealized earnings | **92** | 4,863,075,133 | 10,693,974,193 | 12,123,537,099 | 15,051,652,282 |
| X. Income tax payables | **100** | **8,926,464,759** | **7,102,164,277** | **29,392,514,405** | **19,408,818,090** |
| 10.1 Current enterprise income tax | **100.1** | 7,441,051,299 | - | - | 17,683,599,552 |
| 10.2 Deferred enterprise income tax | **100.2** | 1,485,413,460 | - | - | - | - | - | - |
| **XI. Accounting profit (loss) after tax (200 = 90 - 100)** | **200** | **33,672,150,952** | **39,627,579,060** | **115,947,688,403** | **102,543,563,188** |
| XII. GAINS/LOSSES AFTER TAX | **300** | - | - | - | - |
| 12.1 Gains/Losses from Revaluation differences on assets available for sale | **301** | 6,688,165,120 | (628,128,000) | 13,690,571,680 | 6,254,270,695 |
| 12.2 Other Gains/Losses from Invesement on Associates | **302** | - | - | - | - |
| 12.3 Gains/Losses from Revaluation differences on financing derivatives tools | **303** | - | - | - | - |
| 12.4 Gains/Losses from Foreign exchange rate differences | **304** | - | - | - | - |
| Total earnings | **400** | **6,688,165,120** | **(628,128,000)** | **13,690,571,680** | **6,254,270,695** |
| XIII. Net profit per common stock | **500** | - | - | - | - |
| 13.1 Earning per share (VND/share) | **501** | 466 | 549 | 1,606 | 1,420 |
| 13.2 Diluted earning per share (VND/share) | **502** | - | - | - | - |

**CASH FLOW ENDED 31 DEMCEMBER 2017 – DIRECT METHOD**

|  |  |  |  |
| --- | --- | --- | --- |
| **I. Cash flow from operating activities** |  | **This year** | **Previous year** |
| 1. Payments for purchase of financial assets | **1** | (11,055,379,106,400) | (9,105,770,867,435) |
| 2. Receipts from sale of financial assets | **2** | 10,703,118,564,935 | 8,794,576,432,686 |
| 3. Payment to the Settlement support fund | **3** | - | - |
| 4. Receipts from dividends | **4** | 7,697,764,460 | 3,061,482,000 |
| 5. Receipts from interests | **5** | 147,184,249,886 | 119,025,463,613 |
| 6. Payment for interest on operating activities | **6** | (1,276,683,886) | (750,419,430) |
| 7. Payment to suppliers | **7** | (47,030,695,911) | (24,360,327,157) |
| 8. Payment for tax on operating activities | **8** | (80,410,164,819) | (61,709,724,880) |
| 9. Payments for trading expenses | **9** | (75,639,883,815) | (38,729,014,694) |
| 10. Other income from operating | **10** | - | - |
| 11. Other payment for operating | **11** | 11,175,663,000,749 | 8,200,261,184,533 |
| 12. Other payments from operating activities | **12** | (10,898,154,472,794) | (8,336,536,774,343) |
| **Net cash from operating activities** | **20** | **(124,227,427,595)** | **(450,932,565,107)** |
| **II. Net cash flows from investing activities** |  | - | - |
| 1. Acquisition of fixed assets and other long-term assets | **21** | (415,030,000) | (2,951,923,310) |
| 2. Proceeds from sale of fixed assets and other long-term assets | **22** | - | - |
| 3. Payment for Investments in associates | **23** | - | - |
| 4. Proceeds from investments in subsidiaries, joint ventures, affilaiates and other entities | **24** | - | - |
| 5. Interest and dividend received from long-term financial investment | **25** | - | - |
| **Net cash from investing activities** | **30** | **(415,030,000)** | **(2,951,923,310)** |
| **III. Net cash from financing activities** |  | - | - |
| 1. Proceeds from issuance of stock and receipt of capital contributed | **31** | - | - |
| 2. Payments to owner for capital contributed, payments to acquire or redeem the treasury shares | **32** | - | - |
| 3. Principals | **33** | 4,007,058,373,141 | 3,664,106,929,742 |
| 3.1 Borrowings for Settlement Support Fund | **33.1** |  |  |
| 3.2 Other borrowings | **33.2** | 4,007,058,373,141 | 3,664,106,929,742 |
| 4. Payments of principal | **34** | (3,834,152,946,124) | (3,542,005,518,232) |
| 4.1 Payment to the Settlement support fund | **34.1** | - | - |
| 4.2 Payments of principal for financial assets | **34.2** | - | - |
| 4.3 Other payments of principal | **34.3** | - | - |
| 5. Payments of financial lease | **35** | - | - |
| 6. Dividends, profits paid to shareholders | **36** | - | - |
| **Net cash from financing activities** | **40** | **172,905,427,017** | **122,101,411,510** |
| **IV. Net cash of the year** | **50** | **48,262,969,422** | **(331,783,075,907)** |
| V. Cash and cash equivalent at opening balance | **60** | **111,747,965,219** | **443,531,041,126** |
| Cash | **61** | 1,239,635,923 | 2,203,455,019 |
| Cash equivalents | **62** | 110,508,329,296 | 441,327,586,107 |
| Effects of changes in foreign exchange rate | **63** | - | - |
| **VI. Cash and cash equivalent at closing balance (70 = 50 + 60)** | **70** | **160,010,934,641** | **111,747,965,219** |
| Cash | **71** | 1,247,912,940 | 1,239,635,923 |
| Cash equivalent | **72** | 158,763,021,701 | 110,508,329,296 |
| Effects of changes in foreign exchange rate | **73** | - | - |

**CASH FLOW ON BROKERAGE, INVESTMENT TRUST ACTIVITIES ENDED 31 DECEMBER 2017**

**(DIRECT METHOD)**

|  |  |  |  |
| --- | --- | --- | --- |
| **I. Cash from brokerage, trust activities** |  | **This year** | **Previous year** |
| 1.Cash from sale securities brokerage for customers | 1 | 90,926,025,235,726 | 52,815,704,100,705 |
| 2.Payment for purchase of securities brokerage for customers | 2 | (87,383,343,088,287) | (48,608,134,329,704) |
| 3.Cash from sale trust securities brokerage for customers | 3 | - | - |
| 4.Payment for purchase trust securities for customers | 4 | - | - |
| 5. Receipt from Fund for Settlement Support borrowing | 5 | - | - |
| 6. Payment for Fund for Settlement Support borrowing | 6 | - | - |
| 7.Receipt of deposit for securities trading settlement of Customer | 7 | 37,332,458,117,871 | 25,220,056,062,452 |
| 8.Receipt of Customer's deposit for investment trust activities | 8 | - | - |
| 9.Payment for customer securities depository | 9 | (2,702,808,444) | (2,297,764,814) |
| 10.Receipt from securities trading errors | 10 | - | - |
| 11.Payment for securities trading errors | 11 | - | - |
| 12.Receipt from issuer | 12 | 2,611,994,959,091 | 2,596,085,890,155 |
| 13.Payment for issuer | 13 | (2,605,072,615,454) | (2,604,066,037,775) |
| 14. Receipt from brokerage service | 14 | 55,395,317,209,024 | 24,162,897,925,686 |
| 15. Payment for brokerage service | 15 | (96,227,654,677,361) | (53,444,139,795,282) |
| Increase/Decrease net cash | 20 | **47,022,332,166** | **136,106,051,423** |
| **II.Cash and Cash equivalent of Customer at opening of period** | 30 | **399,091,401,270** | **262,985,349,847** |
| Cash in bank at opening balance | 31 | 399,091,41,270 | 262,985,349,847 |
| Customer's Deposits for securities trading under management of securities company | 32 | 81,167,276,061 | 238,164,713,172 |
| Customer's total Deposits for securities trading | 33 | - | 24,771,814,200 |
| Deposits for clearing and settlement of securities trading | 34 | 308,360,826,219 | - |
| Deposit of issuer | 35 | 9,563,298,990 | 48,822,475 |
| Cash equivalent | 36 | - | - |
| Effects of changes in foreign exchange rate | 37 | - | - |
| **III.Cash and Cash equivalent of Customer at end of period** | **40** | **446,113,733,436** | **399,091,401,270** |
| Cash in bank at closing balance | 41 | 446,113,733,436 | 399,091,401270 |
| Customer's Deposits for securities trading under management of securities company | 42 | 125,749,528,572 | 81,167,276,061 |
| Customer's total Deposits for securities trading | 43 | 318,869,139,597 | 308,360,826,219 |
| Deposits for clearing and settlement of securities trading | 44 | - | - |
| Deposit of issuer | 45 | 1,495,065,267 | 9,563,298,990 |
| Cash equivalent | 46 | - | - |
| Effects of changes in foreign exchange rate | 47 | - | - |